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# 10 Steps to Starting, Refining, or Refreshing Your *Strategy Office*

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# Session Objectives



**Define what strategy means**  
within the context of your organization.



**Develop a plan**  
for establishing, refining, or refreshing a  
strategy office.



**Develop a framework**  
for selecting and prioritizing strategic  
initiatives.



## Resource Guide

A participant guide, including recommended tools and templates, is available to you by following the QR code.

1

# Analyze Current State

What does **strategy** mean for your organization?

Where are the **gaps**?

- Organizational position & structure
- Gaps in roles
- Stakeholder analysis
- Need & opportunities
- Existing resources





# WHAT IS YOUR PURPOSE?



2

## Develop or Refine a Purpose Statement

**Why** is the office needed?

**What** will the office do?

**Who** will the office serve?



# Comparison of Purpose Statements

## USF Health

The USF Health Office of Strategic Initiatives (OSI) functions as an internal consulting group to support and plan for organizational growth by providing services focused on operational effectiveness & efficiency, competitiveness, stability and longevity.



The charge of the Health Care Transformation and Strategic Planning Department (HCT&SP) is to support JHM by coalescing a variety of essential planning activities. HCT&SP utilizes an integrated strategic planning process to identify forward looking goals, the strategies necessary to accomplish success, and the internal performance management system required to guide implementation and evaluate progress.

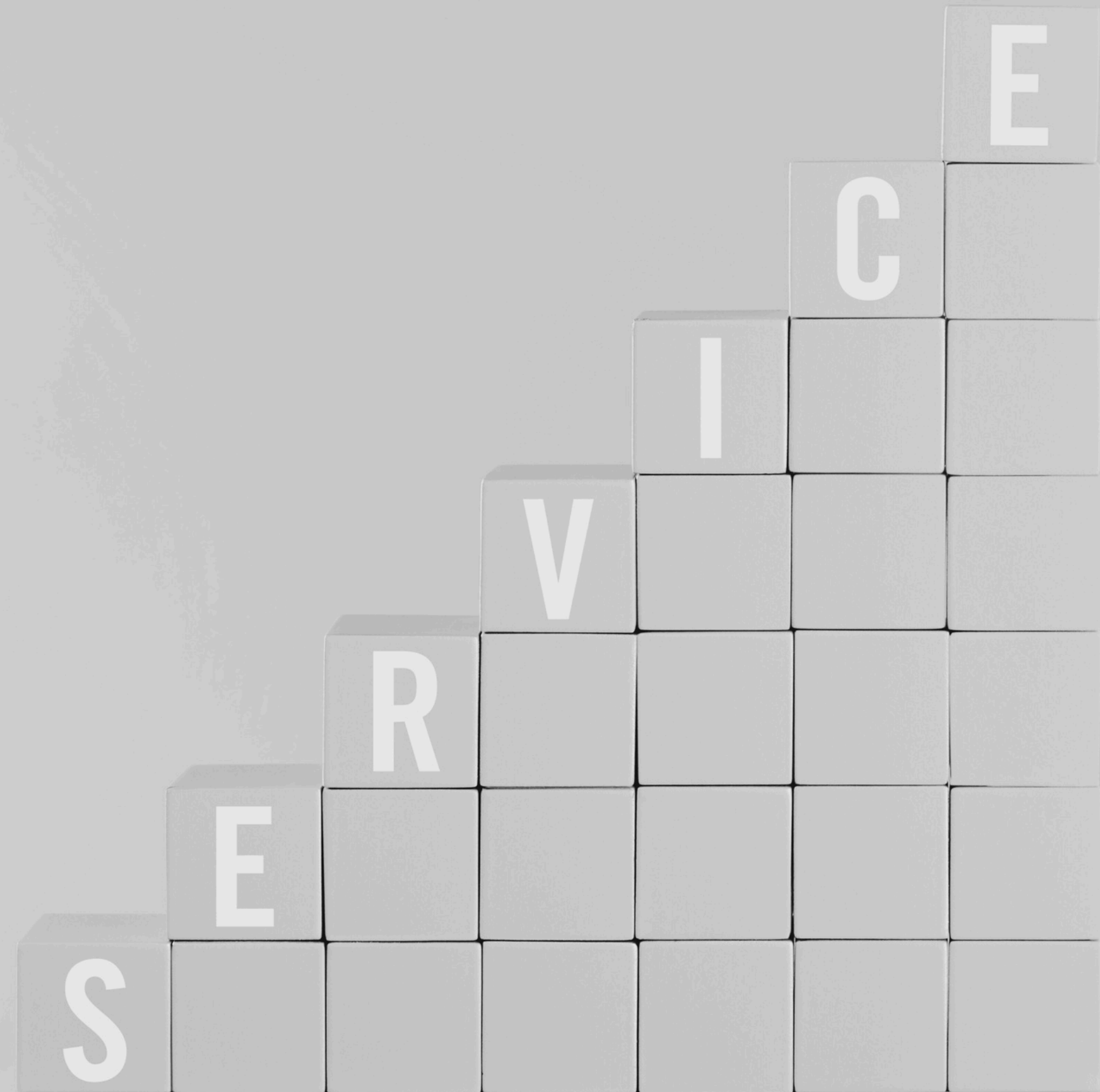
# 3

## Identify or Review Core Functions

What **core functions** will your office support?

What **services** will you provide?

What **change management model** will you use?



# Comparison of Core Functions & Services

## USF Health



**Core Functions:** Strategy & Organizational Consulting

**Services:**

1. Formal Strategic Plan Development
2. Organizational Consulting
3. Strategic Space Planning
4. Change Management
5. Provision of strategic planning tools & templates
6. Strategy Development
7. Facilitation & Ideation
8. Operational Planning

**Core Functions:** Strategic Planning & Enterprise Performance

**Services:**

1. Formal Strategic Plan Development
2. Organizational Consulting
3. Facilitation & Ideation
4. Performance Assessment
5. Provision of Strategic Planning Tools and Templates

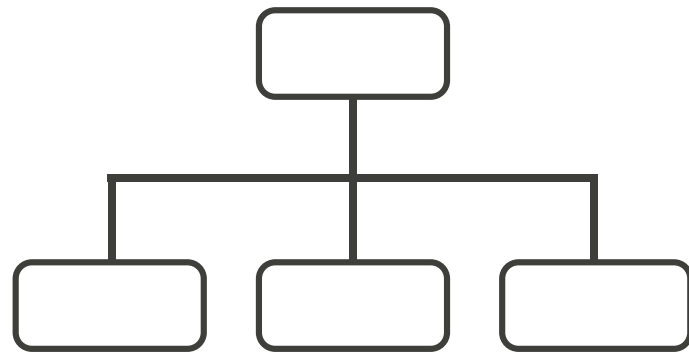


# 4

## Develop or Refine a Staffing Plan

What **roles & responsibilities** are required to support core functions?

For **development:**



organizational chart



job descriptions



# Differentiation of Responsibilities

## USF Health



- Organizational Strategy & Execution
- Operations & Change Management
- Strategic Initiative Management
- Coordination & System Administration

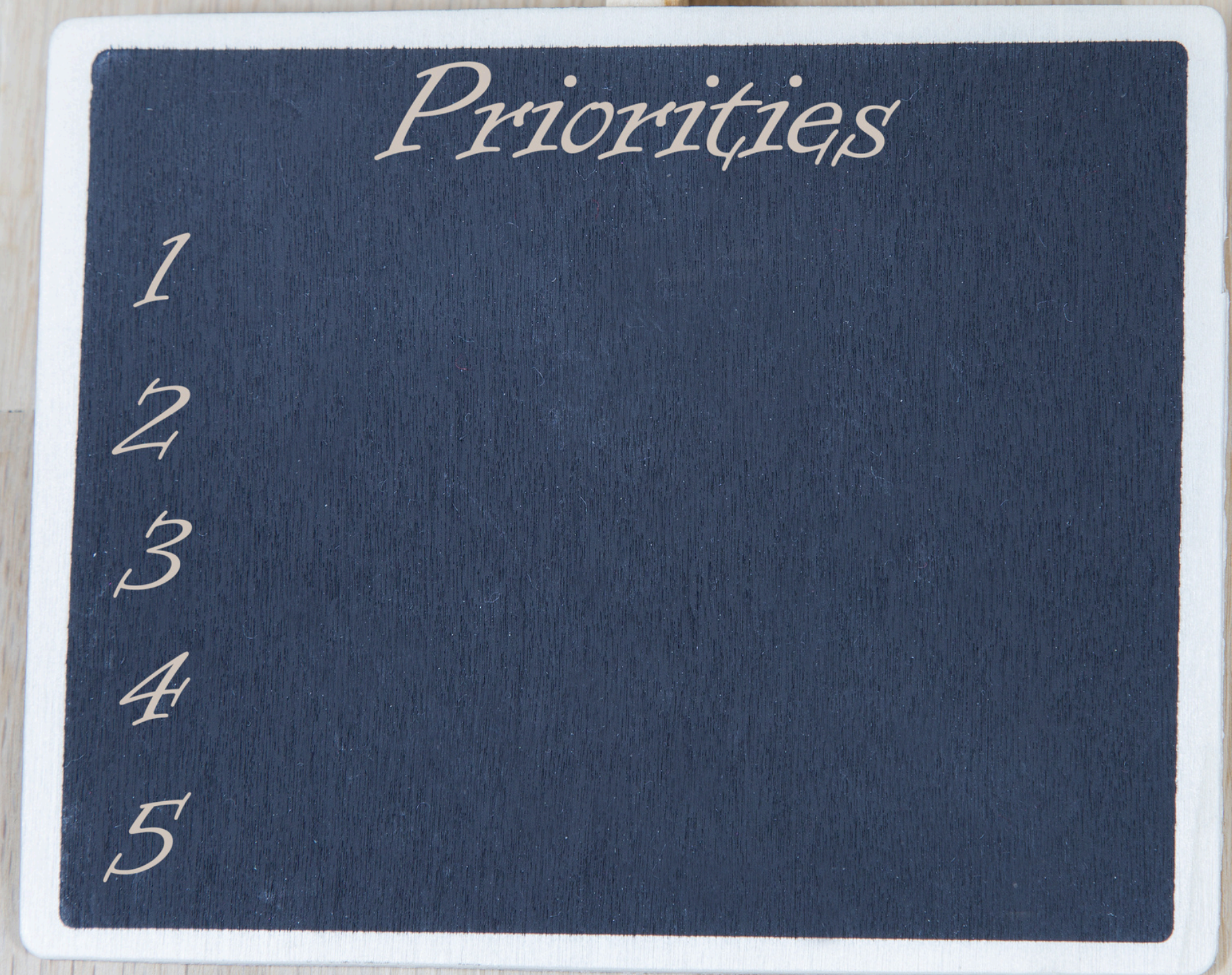
- Enterprise Strategy & Alignment
- Annual Operational Planning
- Enterprise Performance Management
- Strategic Initiative Management
- System Integration Facilitation



# 5

## Set Priorities

How will you **prioritize** your work?





# Prioritization Framework

The prioritization framework serves as a guide for selection and acceptance of strategic initiatives and allows the OSI to make recommendations to the Executive Vice President (EVP). If the answer is 'no' for any of the questions below, the OSI will not recommend commencement of the initiative or it will be placed on hold for future consideration.



## LEVEL 1

1. Is the proposed initiative a priority of the EVP or Chief Strategy Officer?

2. Will the proposed initiative do one of the following?

- Support business growth/organizational development/partnerships/profitability
- Address a critical or urgent need

## LEVEL 2

3. Does the proposed initiative align with USF Health's mission and OSI established annual priorities?

OSI Annual Priorities:

- SP1: Further the USF Health clinical mission through organizational development and partnerships
- SP2: Strengthen the USF Health research mission to support and maintain USF's preeminence status
- SP3: Support the USF Health academic mission through organizational development, planning, and partnerships

4. Does the proposed initiative meet the defined criteria for a 'strategic initiative activity'?

## LEVEL 3

7. Does the proposed initiative meet all of the following readiness requirements?

- OSI has capacity to support the initiative
- Timeframe is realistic
- Human resources with the appropriate skills are available and can be assigned to support deliverables
- Technology required is available
- Required budget is available or can easily be obtained
- Required data/information to guide execution is available
- Complexity will not hinder execution

## LEVEL 4

8. Is it expected the proposed initiative will impact a wide range or large number of stakeholders?

AND/OR

Will the proposed initiative generate revenue or reduce costs?

9. Can you confirm the anticipated risks will not outweigh the benefits? Consider the following:

- POLITICAL - Disruption to success by governments, government policies, political elements, or groups
- ECONOMIC - Economic factors that may impact pricing, revenue, and costs
- SOCIAL - Demographic/social



# 6

## Develop a Budget

Consider:

- Staff salaries/stipends
- Space requirements
- Strategic planning (or project management) software
- Equipment, materials & supplies
- Travel expenses
- Training & professional development (including memberships)
- Other resources







## 7 Obtain Approval

Who needs to **approve**?

How will you **gain buy-in**?



# 8

## Plan for Operations

Consider:

- Service agreement with key stakeholders
- Standard operating procedures
- Space
- Technology implementation
- Training
- Meeting structure







9

# Communicate

How will you **market** your services?

How will you **report** on your progress and achievements?



# 10

## Evaluate

How will you...

capture **lessons learned** ?

solicit **feedback**?

continually **improve**?





Q & A



# Contact



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