



Tomorrow's Doctors, Tomorrow's Cures®

2023 AAMC DEVELOPMENT SURVEY REPORT

AUGUST 2024

2023 AAMC Development Survey Report

Reporting 2022-2023 Gift Year Data

August 2024

Association of American Medical Colleges
Washington, D.C.

The Association of American Medical Colleges leads and serves academic medicine to improve the health of people everywhere. www.aamc.org

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Executive Summary

Overview

Each year, the Association of American Medical Colleges (AAMC) conducts the Development Survey to measure the impact, costs, and staffing of fundraising at its member medical schools, academic health systems, and teaching hospitals. Maintained by the AAMC since 1999, these survey data are used by medical school deans, academic health system and teaching hospital CEOs, chief development officers, and other leaders at member institutions to assess integral components of a successful development program and to make effective decisions on the deployment of organizational resources. Through the compilation and analysis of annual data, the ongoing survey provides the opportunity for academic medicine organizations to identify philanthropic trends useful for development planning and management purposes.

Key findings from the 2023 survey representing the 2022-2023 gift year are presented in this report. At many institutions, the 2022-2023 gift year corresponds to the period of July 1, 2022 to June 30, 2023. The data from previous years may reflect new data that were received from respondents after the previous years' reports were released. In addition, for analysis purposes, institution ownership is based on AAMC reference tables, and any changes to the public or private status of an institution are made retroactive to prior years.

Access to institution-specific data is only available to the leadership of participating institutions and survey participants.

The figures in this report are not adjusted for inflation and represent unadjusted data from each year's survey. The average Consumer Price Index for All Urban Consumers (CPI-U) for the fiscal year ending June 30, 2023, increased by 6.3% over the average CPI-U for the fiscal year ending June 30, 2022.¹

Appendix A lists members of the AAMC Development Leadership Committee, which includes chief development/advancement officers from AAMC member institutions who provide guidance to AAMC staff on the survey and other fundraising support efforts. It also lists AAMC staff who lead the Development Survey program and representatives from GOBEL who support it. For additional information about the Development Survey or the AAMC's fundraising support efforts, please contact Jennifer L. Blanck, MEd, MSWB at (202) 862-6015 or jblanck@aamc.org.

Methodology

The 2023 Development Survey was sent to 304 institutions in January 2024, and the survey closed in March 2024. Data were submitted by 127 institutions reporting development program activity for gift year 2022-2023. The 127 institutions in the report represent 65 private institutions and 62 public institutions (corresponding to 51.2% and 48.8% of the respondents, respectively). Survey data for participating institutions may not be comparable or generalizable to data for nonparticipants. See Appendix B for a list of all responding institutions included in the analysis.

A copy of the 2023 Development Survey, which includes a glossary of terms used in the survey, is available on the [AAMC website](#) under the "Explore this report" section.

The survey requires that participants classify their institution according to institution type. The following categories of institution type were established in the design of the first survey instrument in 1999 and remain the method of classifying participants:

¹ U.S. Bureau of Labor Statistics, U.S. Department of Labor. Databases, Tables & Calculators by Subject. <https://data.bls.gov/timeseries/CUUR0000SA0>. Accessed May 28, 2024.

- **Medical school** – The development program is separate from the development program(s) of its primary teaching hospital(s). Of the 127 institutions in the report, 48 (or 37.8%) were medical schools.
- **Teaching hospital** – The development program is separate from that of the medical school. Of the 127 institutions in the report, 24 (or 18.9%) were teaching hospitals.
- **Joint program** – The development program is integrated and conducted jointly for the benefit of both the medical school and the teaching hospital(s). Of the 127 institutions in the report, 55 (or 43.3%) were joint programs.

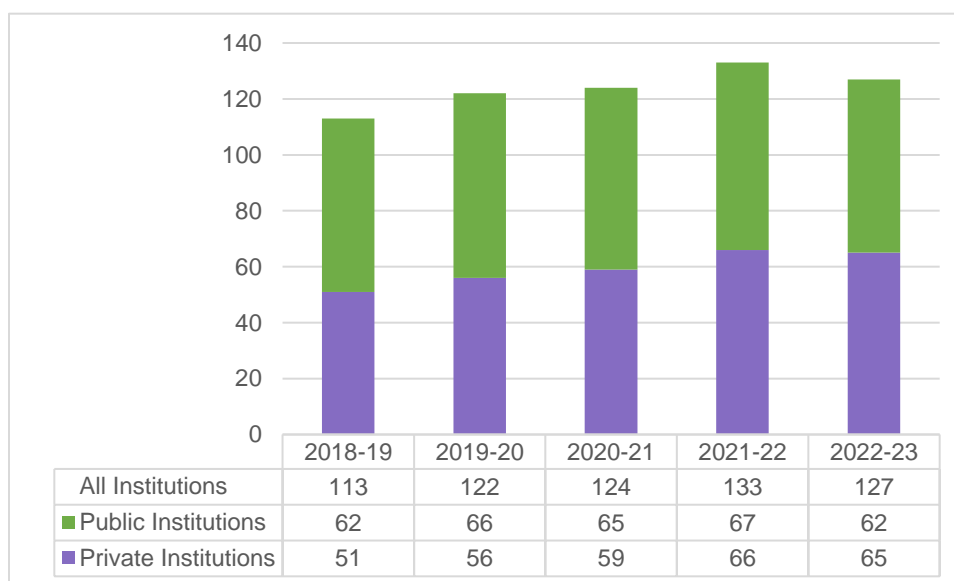
The term “all institutions” in this report indicates inclusion of data from all three classifications above. All institutions were eligible to answer each question, except when noted, though respondents were not required to submit a response for each question. As a result, the count may be different for each item.

The number of survey respondents are displayed in *Table 1(a)* by institution type, their status as a public or private institution, and their geographical region.

**Table 1(a): Number of Survey Participants
by Institution Type and Geographical Regions**

	Joint Programs			Medical Schools			Teaching Hospitals			Grand Total
	Private	Public	Total	Private	Public	Total	Private	Public	Total	
Central	5	6	11	6	8	14	2	1	3	28
Northeast	15	3	18	7	5	12	14	1	15	45
Southern	4	13	17	5	12	17	2	2	4	38
Western	2	7	9	1	4	5	2	0	2	16
Total	26	29	55	19	29	48	20	4	24	127

Graph 1(b): Number of Participating Institutions



Selected Findings

- **Mean philanthropic support increased in 2023 for participating private institutions and decreased for participating public institutions** – Although the mean total private support among **all reporting institutions** increased by 7.1%, from \$87.9 million in 2022 to \$94.1 million in 2023, the increase was seen only across private institutions (from \$108.8 million in 2022 to \$123.1 million in 2023). A decrease was seen in public institutions (from \$67.3 million in 2022 to \$63.2 million in 2023), though the mean total private support for public institutions in 2023 increased from two years ago (\$57.9 million in 2021).
- **Current operations gifts increased on average, and it continued to be the largest category of private support gifts** – For all reporting institutions, the mean of current operations gifts increased from \$64.6 million in 2022 to \$68.4 million in 2023. Unrestricted gifts accounted for 14.3% of total support dedicated to current operations, down from 17.3% in 2022.
- **Individuals who are not alumni or staff of medical schools or teaching hospitals remained the largest segment of individual donors.** Of the \$29.4 million mean total private support gifts by individuals received in 2023, \$23.7 million, or 80.4%, were contributed by domestic other individuals and another \$0.6 million, or 2.2%, from non-alumni, non-faculty international individuals.

The average gift sizes from domestic and international non-alumni, non-staff donors were \$10,834 and \$16,084, respectively, compared to the average gifts from medical school alumni of \$3,174.

- **Among institution donors, mean total dollars increased by 10.3%**, with increases in average total gifts from personal/family foundations (13.8%), donor advised funds (7.6%), other private foundations (16.2%), and other institutions/organizations (21.3%). There was a decrease in average total gifts from corporations (13.1%).
- The total number of **new gifts of \$1 million or more received by participating institutions** decreased, with an increase in outright cash gifts (from 707 in 2022 to 749 in 2023) and a decrease in new pledge commitments (from 1,287 to 1,239). Institutions that reported receiving new gifts and pledges of \$1 million or more received an average of 18 per institution in 2023, an increase from an average of 17 per institution in 2022.

In 2023, the median outright gift amount of \$5 million and above was \$8.6 million, a decrease from the 2022 median of \$9.2 million. By contrast, the median pledge commitment amount of \$5 million and above increased – in 2023, the median was \$12.4 million, and in 2022, the median was \$10.7 million.

- Considering medians, **public institution staff sizes shrank by 2 FTE, and private institution staff sizes grew by 1 FTEs.**
- **Median development costs increased**, with program and personnel median expenses growing by \$276,764 and \$553,225, respectively. This is a larger increase than was seen last year when median program expenses increased by \$98,165 and median personnel expenses increased by \$431,732. In addition, the median support received from departments or areas outside of the medical school, teaching hospital, or joint program development office budget increased by \$48,106 (although fewer institutions reported costs covered by other budget resources than reported budgeted personnel and program costs).
- The median **cost per dollar raised (CPDR)** increased from \$0.11 to \$0.14, and the average increased from \$0.13 to \$0.15.

- **Average return on investment (ROI)**, or the total dollars raised in relation to investment in personnel and operations, decreased from \$13.89 in 2022 to \$11.56 in 2023. Public institutions had a higher average ROI than private institutions in 2023, with means of \$12.97 and \$10.27, respectively.
- **Almost half of participating institutions were involved in a campaign** – 45% of the institutions surveyed reported being involved in a campaign in 2023, down from 52% in the 2022 survey. For all institutions, the median campaign goal was \$750 million, an increase from the \$545 million median reported in 2022.
- There were 42 private and 34 public institutions that indicated they had access to conduct **grateful patients/grateful patients' families fundraising efforts**.

Of these 76 institutions, 64, or 84.2%, indicated having access and permission to screen inpatients and 72, or 94.7%, indicated having access and permission to screen outpatients.

- **Median and mean support for scholarships increased** – The overall median support for scholarships increased from \$1.7 million in 2022 to \$2.2 million in 2023. Mean support for scholarships increased from \$3.4 million in 2022 to \$3.5 million in 2023.
- **The philanthropic environment** –

One of the top phrases of 2020 was “the new normal,” which still seems to reflect the period covered by this report, generally July 2022-June 2023. Many themes from preceding years, particularly economic concerns and staffing, continue to be relevant. However, unlike last year, which saw the United States amid record-high inflation, inflation had cooled to a more stable 4% by mid-2023. Similarly, while we finished 2022 in a bear market, the S&P 500 was up in early 2023. These are signs of a healthy economy, but despite these signs, many people in the United States still feel the economy is in poor shape and were not feeling relief in 2023. This period also marked significant layoffs in the tech sector, a recession that never materialized, and the failure of Silicon Valley Bank, which gave many people flashbacks to the Great Recession of 2008.² Given these factors, it shouldn't be a surprise that in a study by the Chronicle of Philanthropy, 70% of fundraisers stated that economic uncertainty has caused some donors to reduce the amount that they give.³

Despite the ongoing challenges, the philanthropy sector has once again demonstrated its resilience. Similar to the 2022 AAMC Development Report, we see a reversal of the often-touted phrase “dollars up, donors down.” The mean philanthropic support for all institutions once again grew, though it was buoyed by an increase at private institutions (up to \$123.1 million in 2023 from \$108.8 million in 2022), while public institutions saw a slight decrease (down to \$63.2 million in 2023 from \$67.3 million in 2022). According to the Fundraising Effectiveness Project, the number of donors industrywide fell for the eighth straight quarter in Q2 2023, which is a significant trend in the fundraising sector that needs to be addressed as it could impact the sector's financial sustainability.⁴ But it's important to note that this was not echoed in the data found in this report, where the mean number of individual donors increased to 16,436 in 2023 from 15,459 in 2022. This increase is a positive sign, indicating that despite uncertainties, there is still a strong support base for fundraising initiatives.

² New York Times, 11 Charts That Explain the Year in Business, Technology and the Economy. <https://www.nytimes.com/2023/12/30/business/dealbook/inflation-economy-stocks-year-in-charts.html>. Accessed June 18, 2024.

³ Chronicle of Philanthropy. Chronicle's Exclusive Survey Finds Skittish Donors and Fundraisers Searching for a New Normal. <https://www.philanthropy.com/article/chronicles-exclusive-survey-finds-skittish-donors-and-fundraisers-searching-for-a-new-normal>. Accessed June 18, 2024.

⁴ Fundraising Effectiveness Project. Early 2023 Fundraising Results Reinforce Diverse Strategy Urgency. <https://afpglobal.org/early-2023-fundraising-results-reinforce-diverse-strategy-urgency>. Accessed June 18, 2024.

As usual, the increase and decrease of giving are heavily influenced by the principal and transformational gifts at the top of the giving pyramid. Overall, combined gifts of \$1 million and above received by survey participants experienced a slight decrease in 2023, from 1,994 to 1,988. There was an increase in reported transformational gifts above \$10 million, which grew from 162 in 2022 to 180 in 2023. This increase in transformational gifts is a trend that indicates a shift in philanthropic strategies, with more high-net-worth individuals choosing to make larger, impactful donations.

Undoubtedly, the philanthropy sector continues to raise money despite external economic challenges. However, it also grapples with internal challenges, particularly the persistent staffing challenges that have lingered since the pandemic. More than 70% of respondents to a 2023 National Council of Nonprofits survey said their organization had persistent job vacancies.⁵ This high rate of job vacancies is a significant challenge, as it can lead to increased workloads and burnout for existing staff and potentially impact the effectiveness of fundraising initiatives. This echoes the experience of some AAMC Development Survey respondents, as public institution staff sizes shrank by 2 FTEs, though private institution staff sizes grew by 1 FTE. But at the same time, we saw median development personnel costs jump by \$553,225 as organizations likely focused on retaining current employees and paid higher market rates to bring in new staff.

With overall increased costs and, in some cases, decreased fundraising, it only makes sense that we saw an increase in the median cost per dollar raised (CPDR), which increased to \$0.14 after it remained steady at \$0.11 in 2021 and 2022. With a median CPDR of only \$0.14 and an average return on investment (ROI) of \$11.56, philanthropy remains a worthwhile investment for each institution.

What can we look forward to?

- Donor Advised Funds (DAFs) continue to play an important, growing role in philanthropy. The National Philanthropic Trust estimates the total funds granted by DAFs in 2022 exceeded \$52 billion.⁶ According to AAMC Development Survey data, the average total gift amounts from DAFs increased by 7.6% this year and has continued to grow every year since the data began to be collected in 2020.
- As the political cycle in the United States intensifies, some may fear philanthropic contributions may decrease. However, studies by Blackbaud⁷ and the Chronicle of Philanthropy⁸ suggest this may not necessarily be true. While the numbers may not be affected, the donors and fundraisers will undoubtedly be influenced by the political climate, with donors' attention split and emotions running high. Fundraisers need to be aware of the potential impact of political cycles and adapt their strategies accordingly to ensure the continued success of their fundraising efforts.

⁵ National Council of Nonprofits. 2023 Nonprofit Workforce Survey Results. <https://www.councilofnonprofits.org/files/media/documents/2023/2023-nonprofit-workforce-survey-results.pdf>. Accessed June 18, 2024.

⁶ National Philanthropic Trust. The 2023 DAF Report. <https://www.nptrust.org/reports/daf-report/>. Accessed June 18, 2024.

⁷ Blackbaud. Blackbaud Study Uncovers the Impact of Political Giving on Charitable Giving. <https://investor.blackbaud.com/news-releases/news-release-details/blackbaud-study-uncovers-impact-political-giving-charitable>. Accessed June 18, 2024.

⁸ Chronicle of Philanthropy. Was the 'Trump Bump' a One-Time Phenomenon for Charities? https://www.philanthropy.com/article/was-the-trump-bump-a-one-time-phenomenon-for-charities/?cid2=gen_login_refresh&cid=gen_sign_in&sra=true. Accessed June 18, 2024.

- At the time of writing this report in summer 2024, the market remains high, which means many donors will be interested in reducing the capital gains taxes on their appreciated securities. Fundraisers should consider this when presenting proposals and structuring gifts, which should impact the distribution of outright and pledged gifts next year, particularly at the \$1 million-plus level.
- The more mainstream adaptation of generative artificial intelligence (AI) in 2023 holds great promise for fundraising. We have already seen AI used for everything from writing grant proposals and stewardship pieces to enhancing initial qualification touches and segmenting populations for annual giving and beyond. Fundraisers' adaptability to embrace new technologies bodes well for the sector, promising increased productivity and, hopefully, a higher return on investment for institutions.

Total Private Support

Table 2(a): Total Private Support by Gift Designation

The following table displays total private support by gift designation, broken out by institution ownership and institution type. Total private support includes gifts actually received only for medical schools and/or teaching hospitals during the gift year 2022-2023.

		Program Type	Current Operations	Endowment	Capital Gifts	Total
Institutions Reporting	Private	Joint Program	26	26	24	26
		Medical School	19	19	13	19
		Teaching Hospital	19	19	17	19
		Private Subtotal	64	64	54	64
	Public	Joint Program	28	28	26	28
		Medical School	28	28	13	28
		Teaching Hospital	4	3	3	4
		Public Subtotal	60	59	42	60
	Total		124	123	96	124
Medians	Private	Joint Program	\$52,677,004	\$13,934,082	\$1,936,227	\$76,207,047
		Medical School	\$18,054,544	\$9,923,376	\$4,000,000	\$45,170,992
		Teaching Hospital	\$56,100,122	\$12,567,244	\$6,714,476	\$100,608,104
		Private Subtotal	\$42,485,412	\$12,054,997	\$4,669,474	\$66,081,848
	Public	Joint Program	\$35,489,280	\$12,214,842	\$1,160,214	\$61,452,861
		Medical School	\$7,698,788	\$1,979,723	\$109,608	\$10,727,218
		Teaching Hospital	\$19,649,271	\$10,549,836	\$9,998,973	\$40,692,588
		Public Subtotal	\$15,543,593	\$7,010,514	\$954,755	\$29,693,672
	Total		\$30,138,889	\$9,923,376	\$1,747,543	\$45,911,412
Means	Private	Joint Program	\$95,874,997	\$21,035,075	\$10,246,975	\$126,368,819
		Medical School	\$47,924,122	\$25,157,320	\$10,023,541	\$79,939,655
		Teaching Hospital	\$121,687,462	\$22,921,248	\$19,127,601	\$161,722,880
		Private Subtotal	\$89,302,657	\$22,818,824	\$12,988,938	\$123,080,898
	Public	Joint Program	\$77,608,281	\$18,418,353	\$8,766,491	\$104,166,947
		Medical School	\$13,989,633	\$7,706,508	\$1,089,729	\$22,202,087
		Teaching Hospital	\$49,990,052	\$7,900,012	\$10,647,831	\$63,900,935
		Public Subtotal	\$46,078,363	\$12,799,935	\$6,524,732	\$63,232,278
	Total		\$68,387,676	\$18,013,016	\$10,160,848	\$94,121,888

Graph 2(b): Mean Total Private Support by Gift Designation
(in millions of dollars)

The following graph displays total private support by gift designation for the last five years.



- Mean total private support for all institutions was up in 2023 from 2022, increasing 7.1% from \$87.9 million to \$94.1 million. Median total private support across all institutions also increased, from \$42.5 million in 2022 to \$45.9 million in 2023.
- For all institutions, gifts supporting Capital Purposes increased on average, from \$7.4 million in 2022 to \$10.2 million in 2023. This is a return to similar levels of support in 2021.
- The mean for gifts to Current Operations grew by 5.8%, from \$64.6 million in 2022 to \$68.4 million in 2023. The mean for Endowment gifts decreased, from \$18.1 million in 2022 to \$18.0 million in 2023.

Table 2(c): Unrestricted Gifts to Current Operations

The following table displays the proportion of gifts designated for current operations that were unrestricted, broken out by institution ownership and institution type.

	Program Type		Unrestricted Gifts to Current Operations	Total Gifts to Current Operations	Percentage of Gifts to Current Operations that are Unrestricted
Institutions Responding	Private	Joint Program	26	26	100.00%
		Medical School	19	19	100.00%
		Teaching Hospital	19	19	100.00%
		Private Subtotal	64	64	100.00%
	Public	Joint Program	23	28	82.14%
		Medical School	18	28	64.29%
		Teaching Hospital	4	4	100.00%
		Public Subtotal	45	60	75.00%
	Total		109	124	87.90%
Medians	Private	Joint Program	\$2,180,625	\$52,677,004	4.14%
		Medical School	\$1,306,567	\$18,054,544	7.24%
		Teaching Hospital	\$6,699,995	\$56,100,122	11.94%
		Private Subtotal	\$2,530,680	\$42,485,412	5.96%
	Public	Joint Program	\$1,926,769	\$35,489,280	5.43%
		Medical School	\$267,280	\$7,698,788	3.47%
		Teaching Hospital	\$15,679,342	\$19,649,271	79.80%
		Public Subtotal	\$1,479,387	\$15,543,593	9.52%
	Total		\$1,778,896	\$30,138,889	5.90%
Means	Private	Joint Program	\$10,048,861	\$95,874,997	10.48%
		Medical School	\$7,519,467	\$47,924,122	15.69%
		Teaching Hospital	\$24,060,007	\$121,687,462	19.77%
		Private Subtotal	\$13,457,506	\$89,302,657	15.07%
	Public	Joint Program	\$4,356,431	\$77,608,281	5.61%
		Medical School	\$2,289,438	\$13,989,633	16.37%
		Teaching Hospital	\$15,999,863	\$49,990,052	32.01%
		Public Subtotal	\$4,564,606	\$46,078,363	9.91%
	Total		\$9,786,125	\$68,387,676	14.31%

- Among gifts to current operations, the mean percentage of unrestricted dollars increased among private institutions from 13.6% in 2022 to 15.1% in 2023 and decreased among public institutions from 23.5% to 9.9%, bringing down the overall average from 17.3% to 14.3%. The decrease at public institutions was in part driven by a singular public medical school which received a large unrestricted gift in 2022.

Individual Giving

Table 3(a): Total Private Support from Individuals

The following table displays total private support by type of individual donor, broken out by institution ownership and institution type.

	Program Type		Medical School Alumni	Other Institutional Alumni	Medical Staff/Faculty	Non-Alumni, Non-Faculty International Individuals	Other Individuals	All Individuals
Institutions Reporting	Private	Joint Program	23	21	22	19	25	26
		Medical School	19	17	19	12	19	19
		Teaching Hospital	3	2	17	13	19	19
		Private Subtotal	45	40	58	44	63	64
	Public	Joint Program	27	27	25	19	29	29
		Medical School	28	24	27	16	27	28
		Teaching Hospital	0	1	2	2	4	4
		Public Subtotal	55	52	54	37	60	61
	Total		100	92	112	81	123	125
Medians	Private	Joint Program	\$2,584,661	\$1,820,819	\$648,146	\$54,384	\$20,289,696	\$25,313,239
		Medical School	\$2,994,814	\$851,495	\$73,665	\$284,500	\$2,455,062	\$8,298,168
		Teaching Hospital	\$884,722	\$66,693	\$506,135	\$68,756	\$33,322,299	\$34,407,637
		Private Subtotal	\$2,765,571	\$962,360	\$336,878	\$89,700	\$17,538,574	\$24,213,198
	Public	Joint Program	\$1,799,911	\$786,591	\$341,084	\$11,857	\$6,786,879	\$11,024,910
		Medical School	\$522,258	\$149,469	\$98,794	\$780	\$1,383,471	\$2,214,163
		Teaching Hospital	N/A	\$6,911	\$1,121,604	\$80,775	\$8,518,168	\$9,645,711
		Public Subtotal	\$1,061,170	\$415,649	\$233,171	\$4,966	\$3,131,949	\$6,205,694
	Total		\$1,439,935	\$576,013	\$284,158	\$11,857	\$7,085,928	\$11,452,586
Means	Private	Joint Program	\$2,435,308	\$5,004,628	\$760,114	\$1,632,167	\$43,950,100	\$50,292,134
		Medical School	\$5,070,349	\$9,400,280	\$146,390	\$851,752	\$11,472,178	\$25,637,642
		Teaching Hospital	\$2,048,331	\$66,693	\$759,012	\$330,715	\$56,707,893	\$57,943,729
		Private Subtotal	\$3,522,082	\$6,625,883	\$558,743	\$1,034,807	\$38,002,759	\$45,244,399
	Public	Joint Program	\$2,849,620	\$4,169,425	\$472,636	\$179,067	\$10,956,668	\$18,016,406
		Medical School	\$993,782	\$895,901	\$297,098	\$151,967	\$4,136,299	\$6,123,596
		Teaching Hospital	N/A	\$6,911	\$1,121,604	\$80,775	\$22,230,826	\$22,833,743
		Public Subtotal	\$1,904,830	\$2,578,520	\$408,903	\$162,035	\$8,639,112	\$12,873,302
	Total		\$2,632,593	\$4,338,243	\$486,499	\$636,133	\$23,679,029	\$29,447,304

Graph 3(b): Mean Total Private Support from Individuals
(in millions of dollars)

The following graph displays total private support by type of individual donor for the last five years.



Note: Mutually exclusive reporting of giving from Non-Alumni, Non-Faculty International Individuals began in 2020.

- Non-alumni, non-staff/faculty, non-international individuals (designated as “Other Individuals”) contributed a mean of \$23.7 million, or 80.4%, of all individual gifts received by all institutions in 2023; \$0.6 million, or 2.2%, of the total came from Non-Alumni, Non-Faculty International Individuals.
- The mean gifts from all individuals across all institutions were up, from \$28.9 million in 2022 to \$29.4 million in 2023.

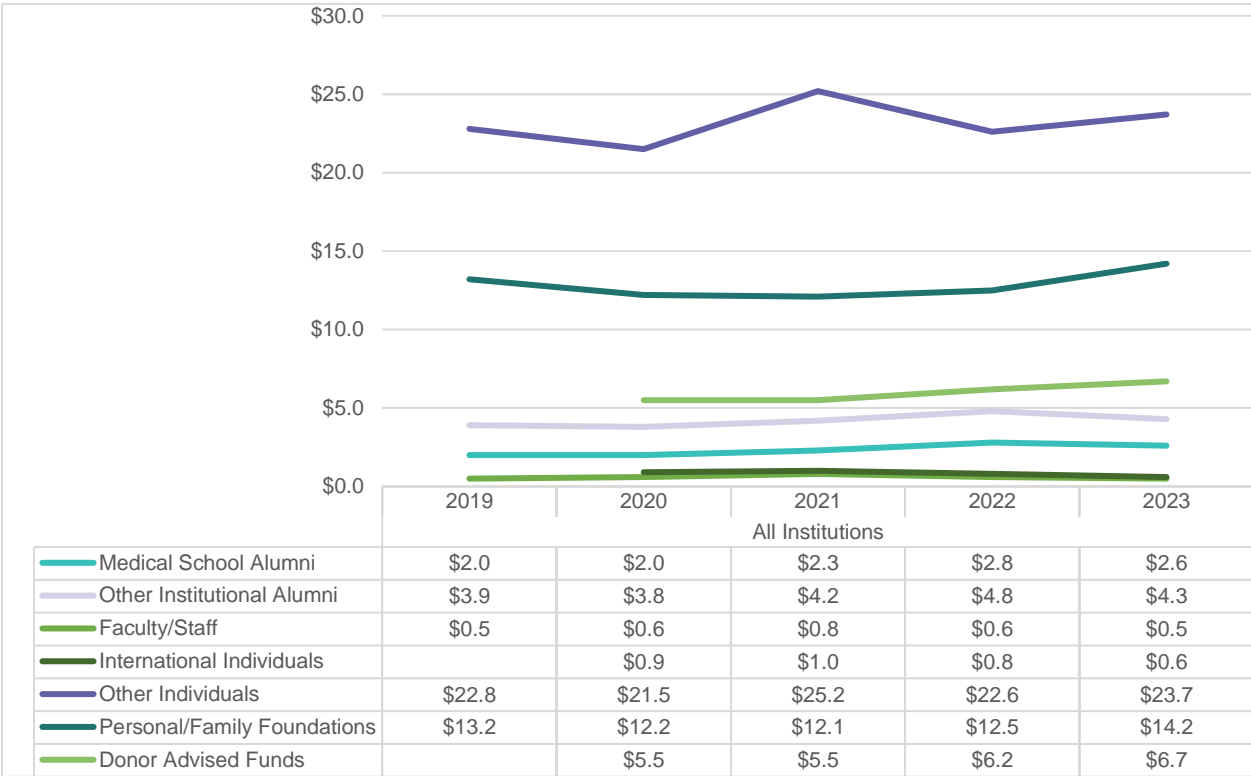
**Table 3(c): Total Private Support from Individuals
Including Personal/Family Foundations and Donor Advised Funds**

The following table displays total private support by type of individual donor, as well as personal/family foundations and donor advised funds, broken out by institution ownership and institution type.

	Program Type		Medical School Alumni	Other Institutional Alumni	Medical Faculty/ Staff	Non-Alumni, Non-Faculty International Individuals	Other Individuals	Personal/ Family Foundations	Donor Advised Funds	All Individuals (With Inclusions)
Institutions Reporting	Private	Joint Program	23	21	22	19	25	26	21	26
		Medical School	19	17	19	12	19	17	16	19
		Teaching Hospital	3	2	17	13	19	19	19	19
		Private Subtotal	45	40	58	44	63	62	56	64
	Public	Joint Program	27	27	25	19	29	28	25	29
		Medical School	28	24	27	16	27	25	25	28
		Teaching Hospital	0	1	2	2	4	3	3	4
		Public Subtotal	55	52	54	37	60	56	53	61
		Total	100	92	112	81	123	118	109	125
Medians	Private	Joint Program	\$2,584,661	\$1,820,819	\$648,146	\$54,384	\$20,289,696	\$7,104,416	\$5,014,701	\$36,654,477
		Medical School	\$2,994,814	\$851,495	\$73,665	\$284,500	\$2,455,062	\$1,936,332	\$2,437,289	\$15,248,474
		Teaching Hospital	\$884,722	\$66,693	\$506,135	\$68,756	\$33,322,299	\$19,026,330	\$6,722,484	\$68,552,455
		Private Subtotal	\$2,765,571	\$962,360	\$336,878	\$89,700	\$17,538,574	\$6,826,585	\$5,360,504	\$34,289,305
	Public	Joint Program	\$1,799,911	\$786,591	\$341,084	\$11,857	\$6,786,879	\$5,647,982	\$1,802,618	\$17,192,349
		Medical School	\$522,258	\$149,469	\$98,794	\$780	\$1,383,471	\$273,346	\$328,536	\$3,333,218
		Teaching Hospital	N/A	\$6,911	\$1,121,604	\$80,775	\$8,518,168	\$20,359,862	\$4,628,771	\$24,451,223
		Public Subtotal	\$1,061,170	\$415,649	\$233,171	\$4,966	\$3,131,949	\$1,808,195	\$931,721	\$11,727,094
		Total	\$1,439,935	\$576,013	\$284,158	\$11,857	\$7,085,928	\$3,621,934	\$1,915,698	\$22,384,606
Means	Private	Joint Program	\$2,435,308	\$5,004,628	\$760,114	\$1,632,167	\$43,950,100	\$16,862,480	\$9,967,909	\$75,205,617
		Medical School	\$5,070,349	\$9,400,280	\$146,390	\$851,752	\$11,472,178	\$6,905,904	\$6,375,698	\$37,185,617
		Teaching Hospital	\$2,048,331	\$66,693	\$759,012	\$330,715	\$56,707,893	\$22,881,241	\$11,825,978	\$92,650,948
		Private Subtotal	\$3,522,082	\$6,625,883	\$558,743	\$1,034,807	\$38,002,759	\$15,976,910	\$9,571,979	\$69,097,512
	Public	Joint Program	\$2,849,620	\$4,169,425	\$472,636	\$179,067	\$10,956,668	\$19,909,950	\$6,763,949	\$43,070,797
		Medical School	\$993,782	\$895,901	\$297,098	\$151,967	\$4,136,299	\$2,036,045	\$667,621	\$8,537,584
		Teaching Hospital	N/A	\$6,911	\$1,121,604	\$80,775	\$22,230,826	\$25,577,800	\$3,422,190	\$44,583,735
		Public Subtotal	\$1,904,830	\$2,578,520	\$408,903	\$162,035	\$8,639,112	\$12,234,163	\$3,699,166	\$27,318,695
		Total	\$2,632,593	\$4,338,243	\$486,499	\$636,133	\$23,679,029	\$14,200,691	\$6,716,391	\$48,709,449

**Graph 3(d): Mean Total Private Support from Individuals
Including Personal/Family Foundations and Donor Advised Funds**
(in millions of dollars)

The following graph displays total private support by type of individual donor, as well as personal/family foundations and donor advised funds, for the last five years.



Note: Mutually exclusive reporting of giving from Non-Alumni, Non-Faculty International Individuals and Donor Advised Funds began in 2020.

- Many institutions consider giving from personal/family foundations and donor advised funds in the context of individual giving, as shown here. (*Table 5(c)* and *Graph 5(d)* exclude these sources from organizational giving, for parallel comparison.)

Table 3(e): Mean Gift per Individual Donor

The following table displays mean gift per individual donor by type of individual donor, broken out by institution ownership and institution type. Mean gift per donor is calculated by dividing the individual dollars by the individual donors for each institution.

	Program Type		Medical School Alumni	Other Institutional Alumni	Medical Staff/Faculty	Non-Alumni, Non-Faculty International Individuals	Other Individuals	All Individuals
Institutions Reporting	Private	Joint Program	23	21	22	19	25	26
		Medical School	19	17	19	12	19	19
		Teaching Hospital	3	2	17	13	19	19
		Private Subtotal	45	40	58	44	63	64
	Public	Joint Program	27	27	25	19	29	29
		Medical School	28	24	27	16	26	28
		Teaching Hospital	0	1	2	2	3	3
		Public Subtotal	55	52	54	37	58	60
	Total		100	92	112	81	121	124
Mean Number of Donors	Private	Joint Program	806	2,342	525	127	17,540	20,006
		Medical School	1,004	341	120	23	2,023	3,468
		Teaching Hospital	240	80	808	82	52,178	53,004
		Private Subtotal	852	1,378	475	86	23,307	24,893
	Public	Joint Program	949	1,693	463	40	7,190	10,074
		Medical School	429	376	125	43	1,055	1,875
		Teaching Hospital	N/A	43	2,956	97	31,396	33,445
		Public Subtotal	684	1,053	386	44	5,692	7,417
	Total		760	1,195	432	67	14,863	16,436
Mean Gift Size	Private	Joint Program	\$2,891	\$5,363	\$3,959	\$20,202	\$4,582	\$4,260
		Medical School	\$4,696	\$25,420	\$2,541	\$37,330	\$17,209	\$8,104
		Teaching Hospital	\$6,507	\$1,376	\$1,666	\$3,165	\$4,746	\$4,192
		Private Subtotal	\$3,894	\$13,688	\$2,822	\$19,840	\$8,440	\$5,381
	Public	Joint Program	\$3,155	\$3,059	\$2,427	\$9,602	\$23,117	\$4,181
		Medical School	\$2,035	\$2,349	\$14,608	\$15,390	\$4,006	\$3,196
		Teaching Hospital	N/A	\$161	\$470	\$582	\$1,546	\$1,090
		Public Subtotal	\$2,585	\$2,676	\$8,445	\$11,618	\$13,434	\$3,567
	Total		\$3,174	\$7,464	\$5,533	\$16,084	\$10,834	\$4,503

- For private institutions, mean gift sizes from individuals decreased from \$6,483 in 2022 to \$5,381 in 2023; those gifts to public institutions also decreased, from \$4,505 to \$3,567.

Alumni Giving

Table 4: MD Alumni Giving

The following table displays responses related to giving from MD alumni, broken out by institution ownership and institution type.

	Program Type		Legally Contactable MD Alumni	MD Alumni Making Unrestricted Gifts \$1,000+	MD Alumni Making Restricted Gifts for Current Operations/Endowment	MD Alumni Making Unrestricted Gifts for Current Operations/Endowment	Dollar Amount MD Alumni Unrestricted Gifts for Current Operations/Endowment
Institutions Reporting	Private	Joint Program	22	23	24	23	23
		Medical School	19	19	18	18	19
		Private Subtotal	41	42	42	41	42
	Public	Joint Program	27	21	26	21	23
		Medical School	28	17	26	19	19
		Public Subtotal	55	38	52	40	42
	Total		96	80	94	81	84
Medians	Private	Joint Program	6,192	55	339	275	\$219,256
		Medical School	7,986	105	295	407	\$712,340
		Private Subtotal	6,598	79	330	334	\$315,674
	Public	Joint Program	8,424	32	396	136	\$93,010
		Medical School	4,624	15	131	70	\$49,125
		Public Subtotal	7,330	17	244	78	\$69,623
	Total		7,239	50	290	231	\$208,584
Means	Private	Joint Program	6,838	74	340	314	\$419,952
		Medical School	7,153	143	450	524	\$762,622
		Private Subtotal	6,984	105	387	406	\$574,969
	Public	Joint Program	8,159	65	453	278	\$432,567
		Medical School	6,050	45	216	251	\$445,469
		Public Subtotal	7,086	56	334	265	\$438,404
	Total		7,042	82	358	337	\$506,687

- Public institutions saw an increase in the mean number of MD alumni donors making unrestricted gifts of \$1,000 and larger (from 53 in 2022 to 56 in 2023). A decrease was seen at private institutions (from 118 to 105), and the overall mean for all institutions was 82, down from 84 in 2022.
- Median total unrestricted gifts from MD alumni rose, from \$162,937 in 2022 to \$208,584 in 2023.

Institutional Giving

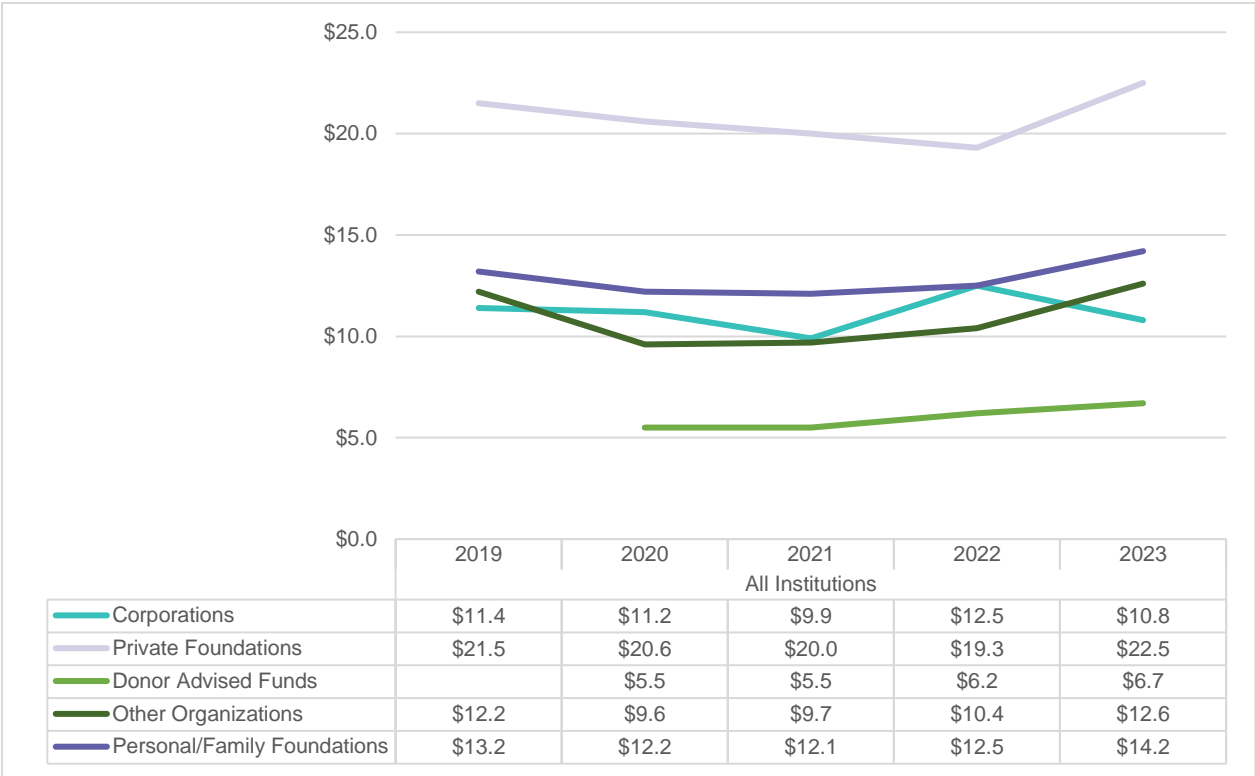
Table 5(a): Total Private Support from Institutions/Organizations

The following table displays total private support by type of institution/organization donor, broken out by institution ownership and institution type.

	Program Type		Corporations	Personal/ Family Foundations	Donor Advised Funds	Other Private Foundations	Other Institutions/ Organizations	Institutions/ Organizations Total
Institutions Reporting	Private	Joint Program	26	26	21	24	24	26
		Medical School	19	17	16	19	18	19
		Teaching Hospital	19	19	19	15	18	19
		Private Subtotal	64	62	56	58	60	64
	Public	Joint Program	29	28	25	29	29	29
		Medical School	28	25	25	28	27	28
		Teaching Hospital	4	3	3	4	3	4
		Public Subtotal	61	56	53	61	59	61
		Total	125	118	109	119	119	125
Medians	Private	Joint Program	\$9,623,135	\$7,104,416	\$5,014,701	\$13,274,132	\$10,050,904	\$43,968,530
		Medical School	\$3,150,701	\$1,936,332	\$2,437,289	\$6,415,367	\$2,318,582	\$35,317,959
		Teaching Hospital	\$6,630,310	\$19,026,330	\$6,722,484	\$14,014,248	\$8,121,290	\$52,794,722
		Private Subtotal	\$6,675,936	\$6,826,585	\$5,360,504	\$12,494,860	\$6,942,729	\$40,049,887
	Public	Joint Program	\$6,845,176	\$5,647,982	\$1,802,618	\$9,625,331	\$9,572,212	\$36,757,994
		Medical School	\$1,376,078	\$273,346	\$328,536	\$1,030,663	\$649,563	\$6,981,592
		Teaching Hospital	\$4,280,926	\$20,359,862	\$4,628,771	\$8,716,710	\$4,666,766	\$31,046,877
		Public Subtotal	\$2,993,301	\$1,808,195	\$931,721	\$4,709,081	\$3,303,839	\$21,215,439
		Total	\$4,938,125	\$3,621,934	\$1,915,698	\$7,807,992	\$4,218,726	\$31,296,250
Means	Private	Joint Program	\$15,005,256	\$16,862,480	\$9,967,909	\$23,077,625	\$14,479,883	\$74,587,208
		Medical School	\$14,186,596	\$6,905,904	\$6,375,698	\$19,352,296	\$9,727,098	\$54,302,013
		Teaching Hospital	\$10,599,864	\$22,881,241	\$11,825,978	\$46,015,634	\$21,353,747	\$101,865,081
		Private Subtotal	\$13,454,365	\$15,976,910	\$9,571,979	\$27,789,502	\$15,116,207	\$76,663,159
	Public	Joint Program	\$11,592,208	\$19,909,950	\$6,763,949	\$30,575,614	\$16,107,448	\$83,329,662
		Medical School	\$4,799,972	\$2,036,045	\$667,621	\$4,737,983	\$4,111,680	\$15,916,776
		Teaching Hospital	\$6,092,086	\$25,577,800	\$3,422,190	\$10,303,421	\$3,771,375	\$40,974,030
		Public Subtotal	\$8,113,797	\$12,234,163	\$3,699,166	\$17,386,394	\$9,990,601	\$49,608,624
		Total	\$10,848,168	\$14,200,691	\$6,716,391	\$22,456,816	\$12,574,940	\$63,460,546

Graph 5(b): Mean Total Private Support from Institutions/Organizations
(in millions of dollars)

The following graph displays total private support by type of institution/organization donor for the last five years.



Note: Mutually exclusive reporting of giving from Donor Advised Funds began in 2020.

- All institution/organization types contributed an average of \$63.5 million in 2023.
- In 2023, corporations contributed an average of \$10.8 million. This was a 13.1% decrease over 2022. The drop in the mean appears to be driven by a decrease in support to public medical schools and teaching hospitals.
- Average giving from donor advised funds increased 7.6%, from \$6.2 million in 2022 to \$6.7 million in 2023. This is still a small subset of overall giving, though the increase is worth watching.
- Other private foundations continued to be the largest source of funding from institutions/organizations in 2023.

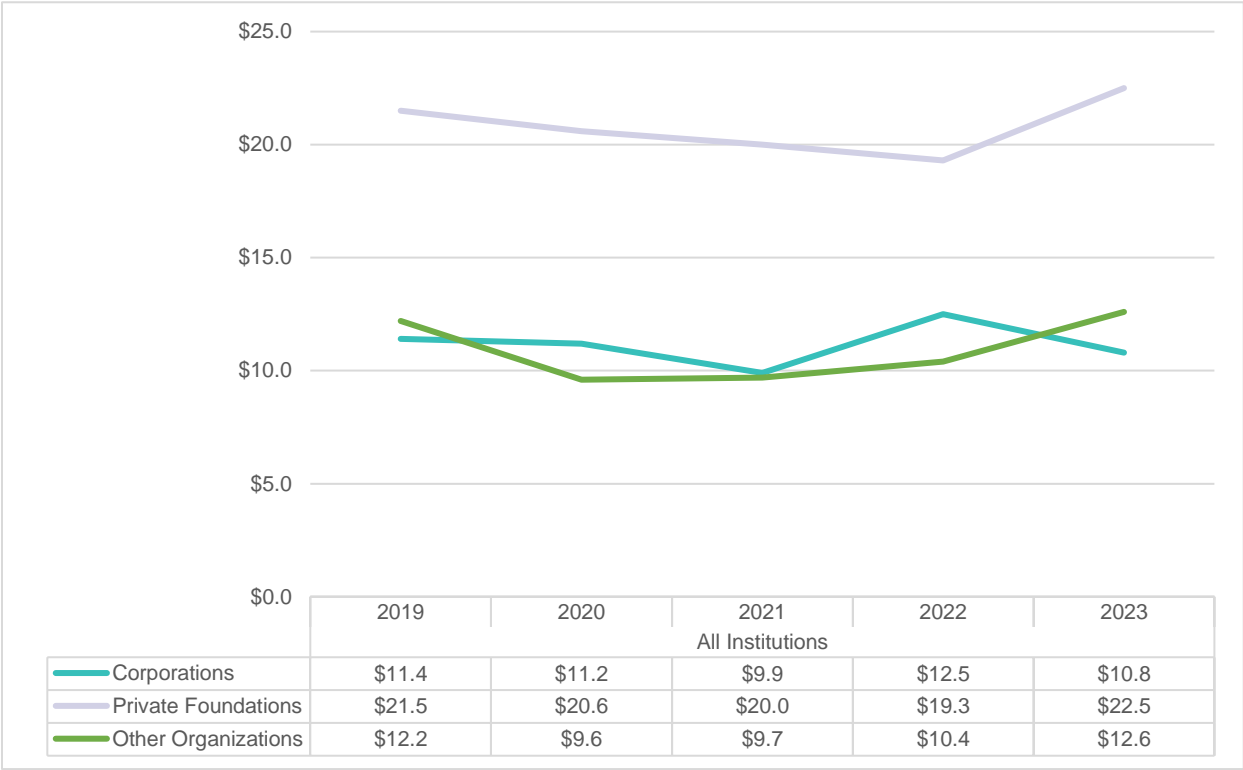
**Table 5(c): Total Private Support from Institutions/Organizations
Excluding Personal/Family Foundations and Donor Advised Funds**

The following table displays total private support by type of institution/organization donor, excluding personal/family foundations and donor advised funds, broken out by institution ownership and institution type.

	Program Type		Corporations	Private Foundations	Other Institutions/ Organizations	Institutions/ Organizations Total (With Exclusions)
Institutions Reporting	Private	Joint Program	26	24	24	26
		Medical School	19	19	18	19
		Teaching Hospital	19	15	18	19
		Private Subtotal	64	58	60	64
	Public	Joint Program	29	29	29	29
		Medical School	28	28	27	28
		Teaching Hospital	4	4	3	4
		Public Subtotal	61	61	59	61
	Total		125	119	119	125
Medians	Private	Joint Program	\$9,623,135	\$13,274,132	\$10,050,904	\$26,750,307
		Medical School	\$3,150,701	\$6,415,367	\$2,318,582	\$13,015,176
		Teaching Hospital	\$6,630,310	\$14,014,248	\$8,121,290	\$28,734,512
		Private Subtotal	\$6,675,936	\$12,494,860	\$6,942,729	\$26,229,445
	Public	Joint Program	\$6,845,176	\$9,625,331	\$9,572,212	\$32,971,924
		Medical School	\$1,376,078	\$1,030,663	\$649,563	\$6,500,569
		Teaching Hospital	\$4,280,926	\$8,716,710	\$4,666,766	\$16,241,364
		Public Subtotal	\$2,993,301	\$4,709,081	\$3,303,839	\$14,061,336
	Total		\$4,938,125	\$7,807,992	\$4,218,726	\$18,913,220
Means	Private	Joint Program	\$15,005,256	\$23,077,625	\$14,479,883	\$49,673,724
		Medical School	\$14,186,596	\$19,352,296	\$9,727,098	\$42,754,037
		Teaching Hospital	\$10,599,864	\$46,015,634	\$21,353,747	\$67,157,862
		Private Subtotal	\$13,454,365	\$27,789,502	\$15,116,207	\$52,810,046
	Public	Joint Program	\$11,592,208	\$30,575,614	\$16,107,448	\$58,275,271
		Medical School	\$4,799,972	\$4,737,983	\$4,111,680	\$13,502,789
		Teaching Hospital	\$6,092,086	\$10,303,421	\$3,771,375	\$19,224,038
		Public Subtotal	\$8,113,797	\$17,386,394	\$9,990,601	\$35,163,231
	Total		\$10,848,168	\$22,456,816	\$12,574,940	\$44,198,400

**Graph 5(d): Mean Total Private Support from Institutions/Organizations
Excluding Personal/Family Foundations and Donor Advised Funds**
(in millions of dollars)

The following table displays total private support by type of institution/organization donor, excluding personal/family foundations and donor advised funds, for the last five years.



- Many institutions exclude giving from personal/family foundations and donor advised funds when considering organizational giving, as shown here. (*Table 3(c)* and *Graph 3(d)* include these sources in individual giving, for parallel comparison.)

Table 5(e): Mean Gift per Institution/Organization Donor

The following table displays mean gift per institution/organization donor by type of institution/organization donor, broken out by institution ownership and institution type. Mean gift per donor is calculated by dividing the institution/organization dollars by the number of institution/organization donors for each institution.

	Program Type		Corporations	Personal/ Family Foundations	Donor Advised Funds	Other Private Foundations	Other Institutions/ Organizations	All Institutions/ Organizations
Institutions Reporting	Private	Joint Program	26	26	21	24	24	26
		Medical School	19	17	16	19	18	19
		Teaching Hospital	19	19	19	15	18	19
		Private Subtotal	64	62	56	58	60	64
	Public	Joint Program	28	27	25	28	28	28
		Medical School	28	25	25	28	27	28
		Teaching Hospital	3	3	3	3	3	3
		Public Subtotal	59	55	53	59	58	59
		Total	123	117	109	117	118	123
Mean Number of Donors	Private	Joint Program	467	119	134	112	438	1,203
		Medical School	103	71	57	84	97	390
		Teaching Hospital	682	354	485	442	235	2,093
		Private Subtotal	423	178	231	188	275	1,226
	Public	Joint Program	568	106	134	105	179	1,074
		Medical School	93	20	18	35	40	200
		Teaching Hospital	609	118	56	153	106	1,042
		Public Subtotal	345	68	75	74	110	658
		Total	385	126	155	131	194	953
Mean Gift Size	Private	Joint Program	\$38,221	\$120,385	\$112,965	\$167,742	\$93,720	\$71,472
		Medical School	\$161,801	\$168,657	\$263,439	\$251,247	\$238,568	\$176,527
		Teaching Hospital	\$23,194	\$118,347	\$55,501	\$206,931	\$82,308	\$69,169
		Private Subtotal	\$70,448	\$132,996	\$136,461	\$205,232	\$133,751	\$101,977
	Public	Joint Program	\$38,566	\$252,456	\$89,153	\$455,701	\$102,631	\$127,701
		Medical School	\$73,558	\$92,807	\$44,958	\$100,919	\$104,292	\$77,130
		Teaching Hospital	\$13,649	\$519,185	\$142,445	\$103,983	\$40,060	\$68,482
		Public Subtotal	\$53,905	\$194,437	\$71,323	\$269,446	\$100,168	\$100,690
		Total	\$62,513	\$161,879	\$104,788	\$237,613	\$117,244	\$101,360

- The mean gift sizes from corporations to private and public institutions in 2022 were \$52,894 and \$90,086, respectively. In 2023, these gifts to private and public institutions were \$70,448 and \$53,905, respectively. The overall mean across all institutions decreased from \$71,632 to \$62,513.
- Mean gift sizes from personal/family foundations in 2022 were \$215,782 for private institutions, \$128,407 for public institutions, and \$173,178 overall. In 2023, the mean gift sizes from personal/family foundations changed to \$132,996 for private institutions, \$194,437 for public institutions, and \$161,879 across all institutions.

\$1 Million+ Gifts

Table 6(a): Total Number of \$1 Million+ Outright Gifts

The following table displays the total and average number of outright gifts over one million dollars, including cash and gifts-in-kind, received by participating institutions during the 2022-2023 gift year, broken out by institution ownership and institution type.

Program Type			Outright Gifts: \$1M– \$4.9M	Outright Gifts: \$5M– \$9.9M	Outright Gifts: \$10M– \$24.9M	Outright Gifts: \$25M– \$49.9M	Outright Gifts: \$50M+	Outright Gifts: \$1M+ Total
Institutions Reporting	Private	Joint Program	21	10	5	1	0	21
		Medical School	15	3	2	0	1	15
		Teaching Hospital	17	5	4	0	2	17
		Private Subtotal	53	18	11	1	3	53
	Public	Joint Program	25	9	7	1	0	25
		Medical School	17	3	1	1	0	17
		Teaching Hospital	3	1	0	0	0	3
		Public Subtotal	45	13	8	2	0	45
		Total	98	31	19	3	3	98
Total Number of Gifts	Private	Joint Program	206	19	10	1	0	236
		Medical School	43	3	4	0	1	51
		Teaching Hospital	130	7	5	0	2	144
		Private Subtotal	379	29	19	1	3	431
	Public	Joint Program	217	14	12	1	0	244
		Medical School	48	6	1	1	0	56
		Teaching Hospital	17	1	0	0	0	18
		Public Subtotal	282	21	13	2	0	318
		Total	661	50	32	3	3	749
Mean Number of Gifts per Institution	Private	Joint Program	10	2	2	1	0	11
		Medical School	3	1	2	0	1	3
		Teaching Hospital	8	1	1	0	1	8
		Private Subtotal	7	2	2	1	1	8
	Public	Joint Program	9	2	2	1	0	10
		Medical School	3	2	1	1	0	3
		Teaching Hospital	6	1	0	0	0	6
		Public Subtotal	6	2	2	1	0	7
		Total	7	2	2	1	1	8

Table 6(b): Total Number of \$1 Million+ New Pledge Commitments

The following table displays the total and average number of new binding pledge commitments over one million dollars received by participating institutions during the 2022-2023 gift year, broken out by institution ownership and institution type.

	Program Type		New Pledge Commitments: \$1M–\$4.9M	New Pledge Commitments: \$5M–\$9.9M	New Pledge Commitments: \$10M–\$24.9M	New Pledge Commitments: \$25M–\$49.9M	New Pledge Commitments: \$50M+	New Pledge Commitments: \$1M+ Total
Institutions Reporting	Private	Joint Program	24	17	14	3	7	24
		Medical School	16	7	7	5	4	16
		Teaching Hospital	19	13	11	5	5	19
		Private Subtotal	59	37	32	13	16	59
	Public	Joint Program	24	8	6	2	5	25
		Medical School	12	1	4	0	0	15
		Teaching Hospital	3	1	1	0	0	3
		Public Subtotal	39	10	11	2	5	43
	Total		98	47	43	15	21	102
Total Number of Gifts	Private	Joint Program	281	48	30	4	7	370
		Medical School	179	16	14	5	6	220
		Teaching Hospital	276	34	32	13	7	362
		Private Subtotal	736	98	76	22	20	952
	Public	Joint Program	165	17	10	3	6	201
		Medical School	30	1	4	0	0	35
		Teaching Hospital	42	8	1	0	0	51
		Public Subtotal	237	26	15	3	6	287
	Total		973	124	91	25	26	1,239
Mean Number of Gifts per Institution	Private	Joint Program	12	3	2	1	1	15
		Medical School	11	2	2	1	2	14
		Teaching Hospital	15	3	3	3	1	19
		Private Subtotal	12	3	2	2	1	16
	Public	Joint Program	7	2	2	2	1	8
		Medical School	3	1	1	0	0	2
		Teaching Hospital	14	8	1	0	0	17
		Public Subtotal	6	3	1	2	1	7
	Total		10	3	2	2	1	12

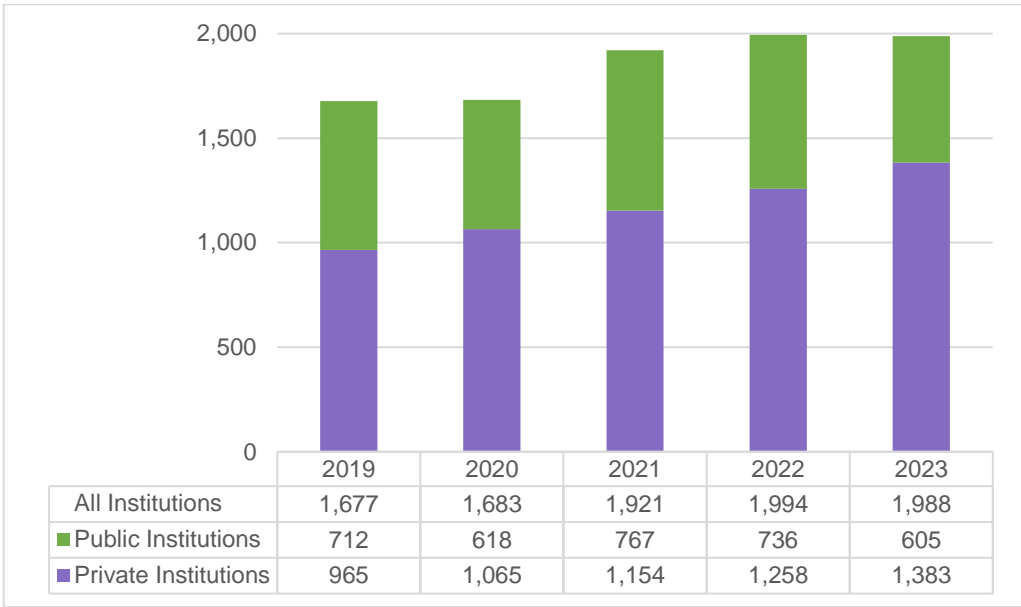
Table 6(c): Total Number of \$1 Million+ Gifts (New Outright Gifts & New Pledge Commitments)

The following table displays the total and average number of new outright gifts and new binding pledge commitments over one million dollars received by participating institutions during the 2022-2023 gift year, broken out by institution ownership and institution type.

	Program Type		Outright Gifts and New Pledge Commitments: \$1M–\$4.9M	Outright Gifts and New Pledge Commitments: \$5M–\$9.9M	Outright Gifts and New Pledge Commitments: \$10M–\$24.9M	Outright Gifts and New Pledge Commitments: \$25M–\$49.9M	Outright Gifts and New Pledge Commitments: \$50M+	Outright Gifts and New Pledge Commitments: \$1M+ Total
Institutions Reporting	Private	Joint Program	25	20	14	3	7	25
		Medical School	17	8	7	5	4	17
		Teaching Hospital	19	13	12	5	6	19
		Private Subtotal	61	41	33	13	17	61
	Public	Joint Program	28	15	10	2	5	28
		Medical School	20	4	5	1	0	21
		Teaching Hospital	3	2	1	0	0	3
		Public Subtotal	51	21	16	3	5	52
		Total	112	62	49	16	22	113
Total Number of Gifts	Private	Joint Program	487	67	40	5	7	606
		Medical School	222	19	18	5	7	271
		Teaching Hospital	406	41	37	13	9	506
		Private Subtotal	1,115	127	95	23	23	1,383
	Public	Joint Program	382	31	22	4	6	445
		Medical School	78	7	5	1	0	91
		Teaching Hospital	59	9	1	0	0	69
		Public Subtotal	519	47	28	5	6	605
		Total	1,634	174	123	28	29	1,988
Mean Number of Gifts per Institution	Private	Joint Program	19	3	3	2	1	24
		Medical School	13	2	3	1	2	16
		Teaching Hospital	21	3	3	3	2	27
		Private Subtotal	18	3	3	2	1	23
	Public	Joint Program	14	2	2	2	1	16
		Medical School	4	2	1	1	0	4
		Teaching Hospital	20	5	1	0	0	23
		Public Subtotal	10	2	2	2	1	12
		Total	15	3	3	2	1	18

Graph 6(d): \$1M+ New Gifts and Pledges

The following graph displays the total number of new outright gifts and new binding pledge commitments over one million dollars received by participating institutions during the previous five gift years, broken out by institution ownership. Please note that the number of participating institutions may vary from year to year.



- For participating institutions, a total of 1,988 new gifts and pledges of \$1 million and above were reported in 2023, a decrease from 1,994 in 2022.
- Within that total number, outright gifts of \$1 million and above saw an increase, from 707 in 2022 to 749 in 2023. New pledge commitments of \$1 million and above decreased from 1,287 in 2022 to 1,239 in 2023, though new pledge commitments of \$50 million and above increased from 16 in 2022 to 26 in 2023.
- There were 113 institutions that reported receiving new gifts and pledges of \$1 million and above in 2023. Among those, the average number of new gifts and pledges of \$1 million and above was 18 per institution, an increase from 17 in 2022.

Development Staff – FTEs

Tables 7 and 8 display data for staff sizes represented in terms of fundraising professionals, other professionals, and support staff. The information was reported and is presented in terms of full-time equivalency (FTE). Institutions were asked to include all FTEs budgeted for the fiscal year, even if positions were vacant. Institutions that reported no FTEs in a given category were not included in the figures for that category. The mean and median values in the total columns represent the mean and median of each participating institution's total. They do not represent the sum of the subcategory means and medians.

Table 7: Professional Staff by Function – FTEs

	Program Type		Budgeted Fundraising Professionals	Budgeted Other Professionals	All Budgeted Professionals
Medians	Private	Joint Program	36	23	67
		Medical School	10	8	16
		Teaching Hospital	27	46	55
		Private Subtotal	27	21	44
	Public	Joint Program	21	6	35
		Medical School	6	4	7
		Teaching Hospital	15	7	21
		Public Subtotal	11	6	17
		Total	19	12	29
Means	Private	Joint Program	39	31	70
		Medical School	14	9	21
		Teaching Hospital	40	47	80
		Private Subtotal	32	29	59
	Public	Joint Program	27	15	42
		Medical School	7	7	12
		Teaching Hospital	26	32	50
		Public Subtotal	17	13	28
		Total	25	22	44

Table 8: Development Staff by Function – FTEs

		Program Type	Professional Staff	Support Staff	Total Development Staff
Medians	Private	Joint Program	67	13	79
		Medical School	16	5	18
		Teaching Hospital	55	13	73
		Private Subtotal	44	10	55
	Public	Joint Program	35	7	44
		Medical School	7	2	8
		Teaching Hospital	21	21	23
		Public Subtotal	17	5	22
		Total	29	7	36
Means	Private	Joint Program	70	15	84
		Medical School	21	7	27
		Teaching Hospital	80	19	97
		Private Subtotal	59	14	71
	Public	Joint Program	42	10	52
		Medical School	12	3	15
		Teaching Hospital	50	21	60
		Public Subtotal	28	7	34
		Total	44	11	53

- The 2023 survey data show an increase in total development staff for all institutions with a median of 36 FTEs, up from 34 in 2022.
- Professional fundraising staffing levels increased to a median of 19 FTEs in 2023, up from 18 in 2022. The 2023 median for other professional staff remained stable at 12 FTEs.
- Consistent with previous years' reporting, the size of professional staff for 2023 reported by private institutions is larger than that of public institutions. The median and mean of total professional staff for public institutions were 17 and 28 FTEs, respectively, compared with a median and mean of 44 and 59 FTEs for private institutions.

Development Costs

Table 9: Development Costs

The following table displays development costs, broken out by institution ownership and institution type.

	Program Type		Budgeted Personnel Costs	Budgeted Program Costs	Costs Covered by Other Budget Resources	Total Development Costs
Institutions Reporting	Private	Joint Program	25	25	5	25
		Medical School	16	16	3	16
		Teaching Hospital	17	17	7	17
		Private Subtotal	58	58	15	58
	Public	Joint Program	26	25	6	26
		Medical School	25	24	7	25
		Teaching Hospital	3	3	0	3
		Public Subtotal	54	52	13	54
	Total		112	110	28	112
Medians	Private	Joint Program	\$9,505,341	\$2,399,496	\$740,996	\$13,038,458
		Medical School	\$2,830,291	\$560,442	\$445,882	\$3,828,136
		Teaching Hospital	\$8,368,715	\$3,395,204	\$4,502,700	\$10,806,372
		Private Subtotal	\$7,109,115	\$2,197,407	\$740,996	\$10,130,746
	Public	Joint Program	\$4,531,548	\$1,206,995	\$395,488	\$5,851,779
		Medical School	\$695,836	\$123,342	\$255,150	\$745,393
		Teaching Hospital	\$3,980,657	\$1,287,972	N/A	\$5,268,629
		Public Subtotal	\$2,582,652	\$530,484	\$255,150	\$3,220,169
	Total		\$4,185,321	\$1,247,484	\$548,055	\$5,860,035
Means	Private	Joint Program	\$11,687,288	\$3,840,765	\$4,528,662	\$16,433,785
		Medical School	\$3,907,760	\$1,187,849	\$426,543	\$5,175,586
		Teaching Hospital	\$14,613,842	\$6,588,038	\$5,884,197	\$23,624,785
		Private Subtotal	\$10,398,995	\$3,914,161	\$4,340,821	\$15,435,782
	Public	Joint Program	\$6,242,135	\$1,832,700	\$840,126	\$8,198,222
		Medical School	\$1,670,763	\$304,514	\$592,816	\$2,129,085
		Teaching Hospital	\$8,465,551	\$7,375,047	N/A	\$15,840,597
		Public Subtotal	\$4,249,282	\$1,447,134	\$706,959	\$5,813,013
	Total		\$7,433,955	\$2,747,930	\$2,653,671	\$10,796,232

- The mean total development costs for all institutions increased from \$8.5 million in 2022 to \$10.8 million in 2023. The median also increased, from \$4.8 million in 2022 to \$5.9 million in 2023.
- For public institutions, mean total development costs increased from \$5.1 million in 2022 to \$5.8 million in 2023. At private institutions, mean total development costs increased from \$12.2 million in 2022 to \$15.4 million in 2023.
- Private institutions continued to have higher total development costs in 2023, nearly three times higher than public total development costs on average.
- Personnel costs remained the majority of total development costs reported. For all institutions, the mean personnel costs in 2023 represented 72% of the mean total development costs (not including “Costs Covered by Other Budget Resources”).

Cost Per Dollar Raised (CPDR)

Table 10: Cost of Fundraising

The following table displays cost as a function of total private support, or the cost per dollar raised (CPDR), broken out by institution ownership and institution type. CPDR is calculated by dividing the total development costs by the total dollars raised for each institution, then calculating the median and mean. Institutions with a CPDR of greater than \$0.50 were excluded from the analysis.

		Program Type	Total Development Costs	Total Private Support	Cost Per Dollar Raised
Institutions Reporting	Private	Joint Program	23	23	23
		Medical School	16	16	16
		Teaching Hospital	17	17	17
		Private Subtotal	56	56	56
	Public	Joint Program	24	24	24
		Medical School	25	25	25
		Teaching Hospital	2	2	2
		Public Subtotal	51	51	51
		Total	107	107	107
Medians	Private	Joint Program	\$13,213,000	\$92,598,027	\$0.19
		Medical School	\$3,828,136	\$53,906,030	\$0.08
		Teaching Hospital	\$10,806,372	\$100,608,104	\$0.19
		Private Subtotal	\$10,309,767	\$77,583,674	\$0.14
	Public	Joint Program	\$6,562,890	\$48,459,826	\$0.08
		Medical School	\$745,393	\$9,050,419	\$0.13
		Teaching Hospital	\$23,287,136	\$111,770,785	\$0.17
		Public Subtotal	\$3,804,510	\$28,668,825	\$0.10
		Total	\$6,752,848	\$50,666,656	\$0.14
Means	Private	Joint Program	\$17,514,483	\$140,672,740	\$0.17
		Medical School	\$5,175,586	\$93,239,294	\$0.11
		Teaching Hospital	\$23,624,785	\$139,000,482	\$0.19
		Private Subtotal	\$15,843,997	\$126,612,677	\$0.16
	Public	Joint Program	\$8,666,371	\$106,754,322	\$0.12
		Medical School	\$2,129,085	\$22,671,236	\$0.14
		Teaching Hospital	\$23,287,136	\$111,770,785	\$0.17
		Public Subtotal	\$6,035,182	\$65,733,847	\$0.13
		Total	\$11,168,767	\$97,595,665	\$0.15

- Typically, the cost of fundraising includes costs directly related to fundraising activity and support of fundraising.
- For all institutions, the median CPDR increased to \$0.14 in 2023 from \$0.11 in 2022. The mean increased to \$0.15 in 2023 from \$0.13 in 2022.
- For reference, over the years this survey has reported a range of median CPDR, from \$0.06 in 1999 (a relatively low figure, due primarily to the small pool of institutions participating in the inaugural year of the project) to a high of \$0.14 in 2009, 2014, 2016, and this year. As a reminder, the figures in this report are not adjusted for inflation and represent unadjusted data from each year's survey.
- By institution type, the costs of fundraising were highest among teaching hospitals in 2023, with a median CPDR of \$0.19. Joint Programs reported a median CPDR of \$0.14, and medical schools reported a median CPDR of \$0.09.

Return on Investment

Table 11: Dollars Raised per Total Development Costs

The following table displays the return on investment (ROI), broken out by institution ownership and institution type. ROI is calculated by dividing the total dollars raised by the total development costs for each institution, then calculating the median and mean. Institutions with a ROI of less than \$2.00 were excluded from the analysis.

	Joint Programs	Medical Schools	Teaching Hospitals	All
Number of Private Institutions Reporting Data	23	16	17	56
Number of Public Institutions Reporting Data	24	25	2	51
Number of All Institutions Reporting Data	47	41	19	107
Private Median	\$5.19	\$13.10	\$5.40	\$6.98
Public Median	\$12.35	\$7.77	\$6.90	\$9.62
All Median	\$7.04	\$11.72	\$5.40	\$7.28
Private Mean	\$7.28	\$18.72	\$6.37	\$10.27
Public Mean	\$13.76	\$12.70	\$6.90	\$12.97
All Mean	\$10.59	\$15.05	\$6.42	\$11.56

- ROI reflects the total dollars raised (Total Private Support) in relation to investment in personnel and operations (Total Development Costs). ROI is the inverse of cost per dollar raised (CPDR), and is another method often used for measuring institutional fundraising performance and assessing development program effectiveness.
- Among all institutions in 2023, the median dollar return was \$7.28, with public institutions garnering a higher return at a median of \$9.62 than private institutions with a median of \$6.98. The median ROI for public institutions decreased from \$12.19 in 2022, and the median ROI for private institutions decreased from \$7.83.
- Consistent with previous years, medical schools reported the highest returns with a median of \$11.72, followed by joint programs at \$7.04 and teaching hospitals at \$5.40.

Campaign Activity

Table 12(a): Campaign Length and Goal – Medical Schools

The following table displays the campaign length and dollar goal for medical schools that reported being in a campaign for fiscal year 2022-2023, broken out by institution ownership.

	Campaign Length	Campaign Goal
Number of Private Institutions Reporting Data	9	10
Number of Public Institutions Reporting Data	11	11
Number of All Institutions Reporting Data	20	21
Private Median	9 years	\$425,000,000
Public Median	10 years	\$500,000,000
All Median	9 years	\$500,000,000
Private Mean	9 years	\$1,147,000,000
Public Mean	8 years	\$787,909,091
All Mean	8 years	\$958,904,762

Table 12(b): Campaign Length and Goal – Teaching Hospitals

The following table displays the campaign length and dollar goal for teaching hospitals that reported being in a campaign for fiscal year 2022-2023, broken out by institution ownership.

	Campaign Length	Campaign Goal
Number of Private Institutions Reporting Data	8	8
Number of Public Institutions Reporting Data	1	1
Number of All Institutions Reporting Data	9	9
Private Median	8 years	\$1,500,000,000
Public Median	8 years	\$500,000,000
All Median	8 years	\$1,000,000,000
Private Mean	8 years	\$1,882,250,000
Public Mean	8 years	\$500,000,000
All Mean	8 years	\$1,728,666,667

Table 12(c): Campaign Length and Goal – Joint Programs

The following table displays the campaign length and dollar goal for joint programs that reported being in a campaign for fiscal year 2022-2023, broken out by institution ownership.

	Campaign Length	Campaign Goal
Number of Private Institutions Reporting Data	11	9
Number of Public Institutions Reporting Data	11	11
Number of All Institutions Reporting Data	22	20
Private Median	9 years	\$1,400,000,000
Public Median	9 years	\$1,000,000,000
All Median	9 years	\$1,200,000,000
Private Mean	9 years	\$1,423,055,556
Public Mean	9 years	\$1,708,181,818
All Mean	9 years	\$1,579,875,000

Table 12(d): Campaign Length and Goal – All Institutions

The following table displays the campaign length and dollar goal for institutions that reported being in a campaign for fiscal year 2022-2023, broken out by institution ownership.

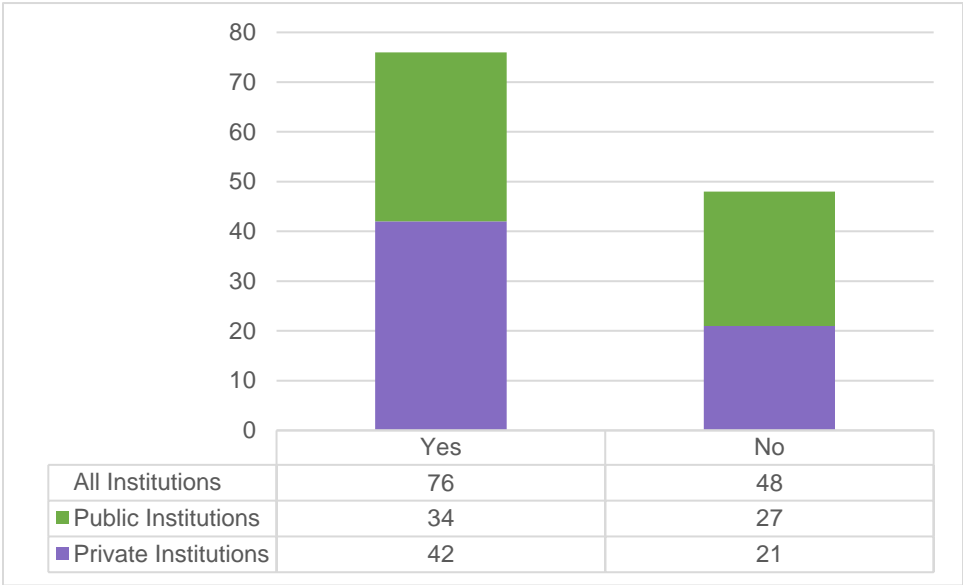
	Campaign Length	Campaign Goal
Number of Private Institutions Reporting Data	28	27
Number of Public Institutions Reporting Data	23	23
Number of All Institutions Reporting Data	51	50
Private Median	9 years	\$850,000,000
Public Median	9 years	\$500,000,000
All Median	9 years	\$750,000,000
Private Mean	9 years	\$1,456,870,370
Public Mean	9 years	\$1,215,521,739
All Mean	9 years	\$1,345,850,000

- Of the 127 participating institutions, 57, or 45%, reported being involved in a campaign in 2023.
- For all medical schools, the median campaign length was 9 years. The median campaign goal was \$500 million, higher than the 2022 median of \$478 million.
- For all teaching hospitals, the median campaign length was 8 years, and the median campaign goal was \$1 billion, higher than the \$500 million median reported in 2022. This increase was buoyed by a large increase in median campaign goal at private teaching hospitals; up to \$1.5 billion from \$625 million in 2022.
- For all joint programs, the median campaign length was 9 years, and the median campaign goal was \$1.2 billion, higher than the \$1.0 billion median reported in 2022.
- For all institutions, the median campaign length was 9 years, and the median campaign goal was \$750 million, an increase from the \$545 million median reported in 2022.

Grateful Patient Programs

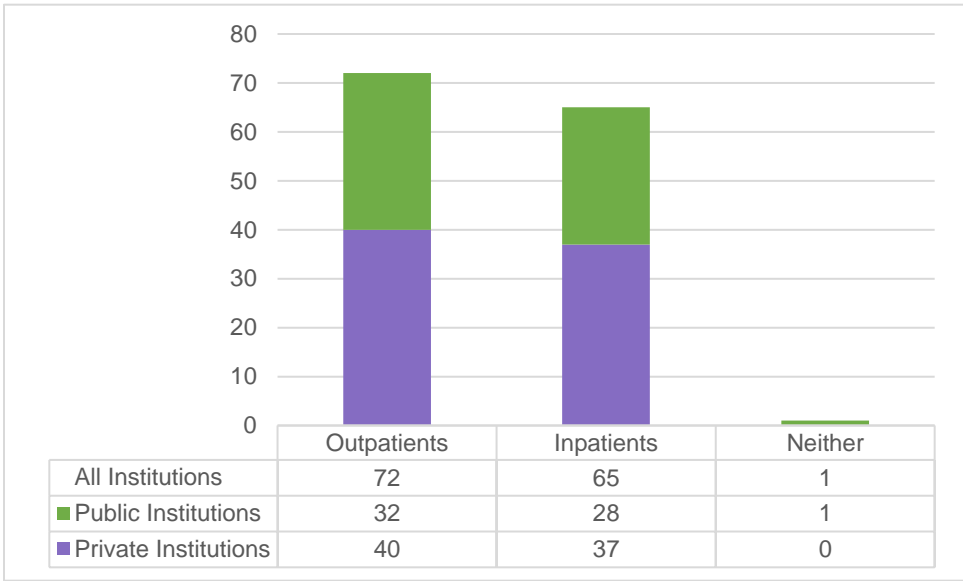
Graphs 13(a-h) display data summarizing responses to a series of questions introduced in 2020 regarding grateful patient fundraising programs. Beginning with the 2021 survey, these questions are asked of medical schools, teaching hospitals, and joint programs.

Graph 13(a): Does your institution have access to conduct grateful patients/grateful patients' families fundraising efforts?

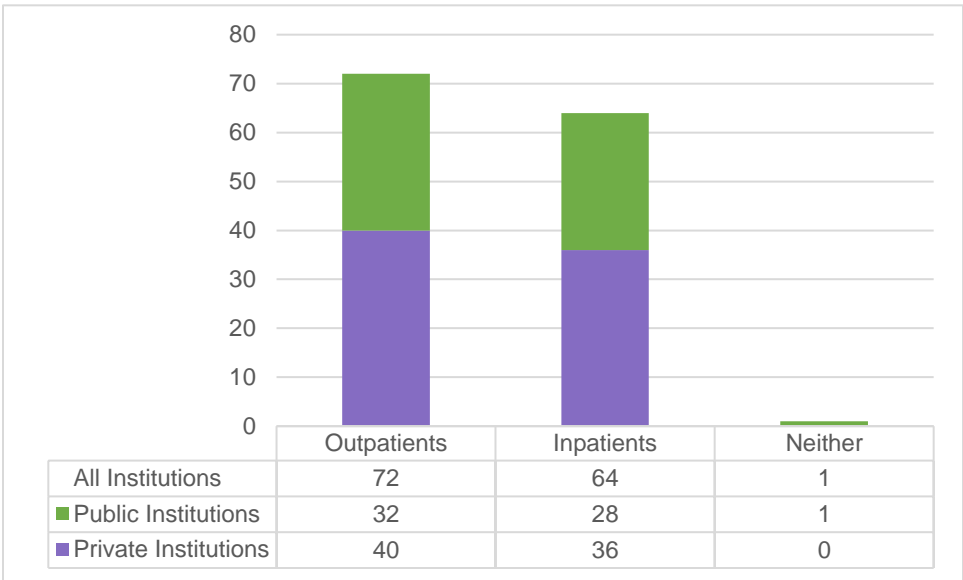


- There were 42 private and 34 public institutions that indicated that they had access to conduct grateful patients/grateful patients' families fundraising efforts.
- Of the 48 participating medical schools, 12 had access to conduct grateful patient/grateful patients' families fundraising.

Graph 13(b): Does your institution have access to screen patients?

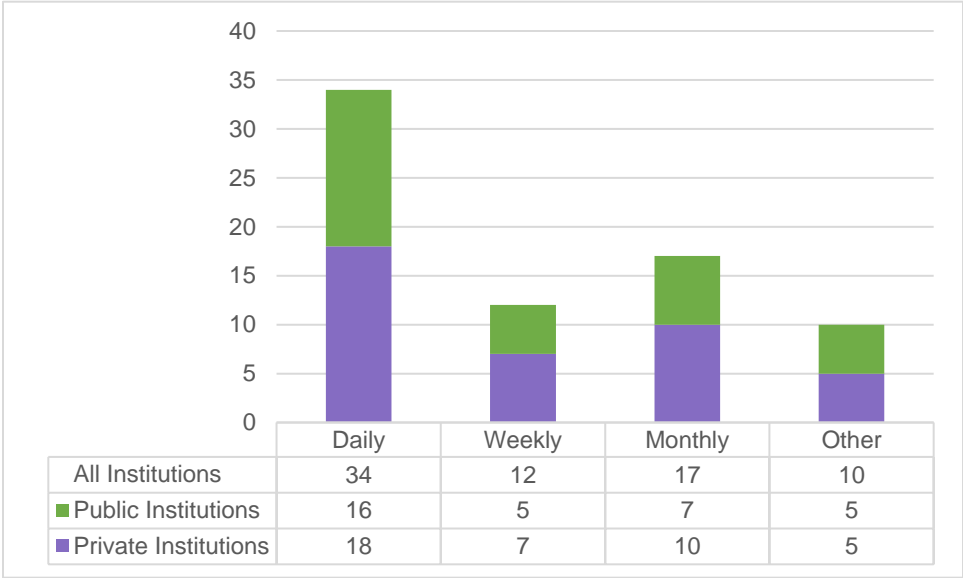


Graph 13(c): Does your institution have permission to screen patients?



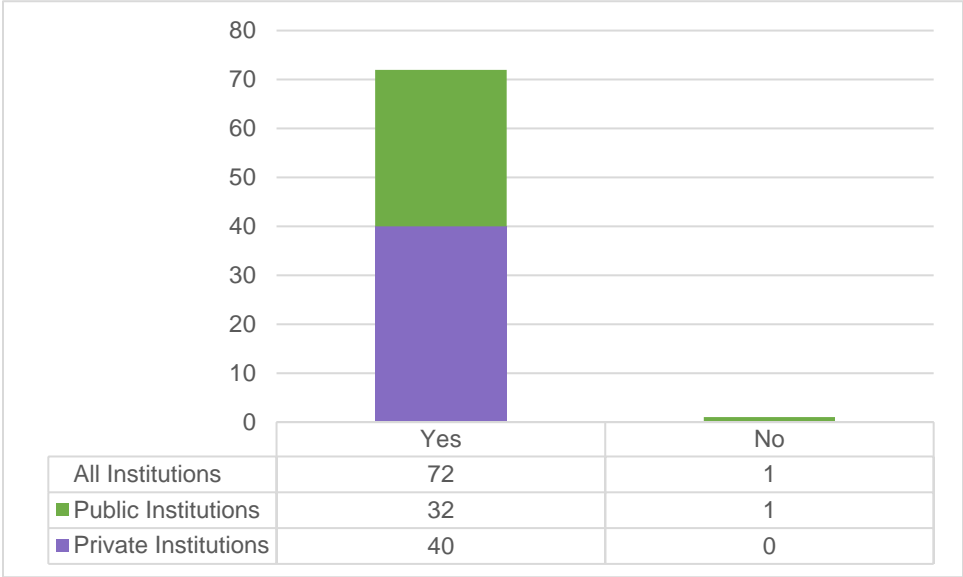
- Of the 34 public institutions that had access to conduct grateful patient fundraising, 28 indicated having access and permission to screen inpatients and 32 indicated having access and permission to screen outpatients.
- Of the 42 private institutions that had access to conduct grateful patient fundraising, 36 indicated having access and permission to screen inpatients and 40 indicated having access and permission to screen outpatients.
- Of the 12 medical schools that had access to conduct grateful patient fundraising, 4, or 33%, indicated having access and permission to screen inpatients, compared to 20, or 100%, of the 20 teaching hospitals that had access to conduct grateful patient fundraising.

Graph 13(d): How often does your institution screen new patients?



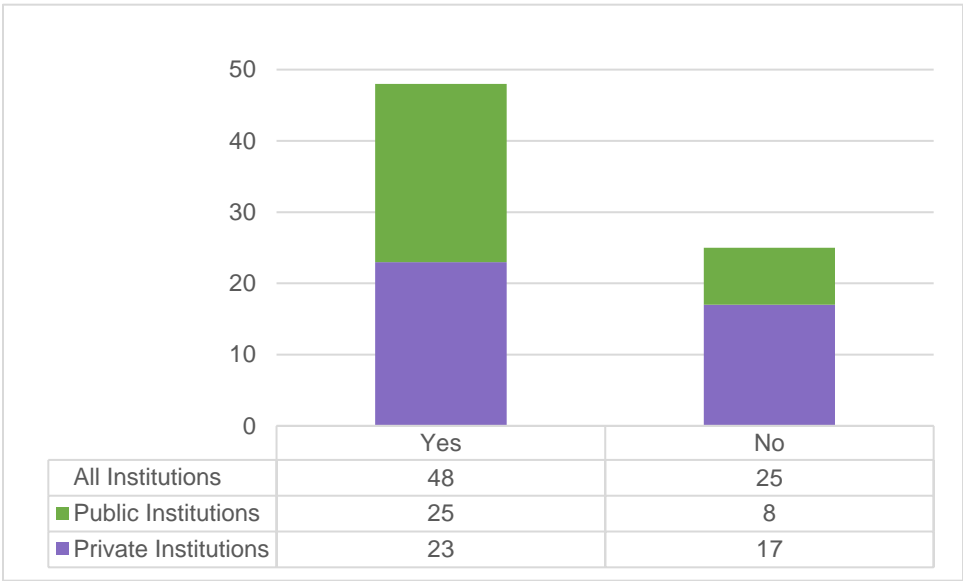
- Of the 73 institutions that conducted regular screenings, 34 conducted such screenings daily, and 29 conducted weekly or monthly screenings.
- The number of institutions reporting monthly screenings decreased from 18 in 2022 to 17 in 2023. The number of institutions reporting weekly screenings increased from 10 in 2022 to 12 in 2023.

Graph 13(e): Does your institution have development officers partner with faculty to secure referrals and engage prospects or donors?

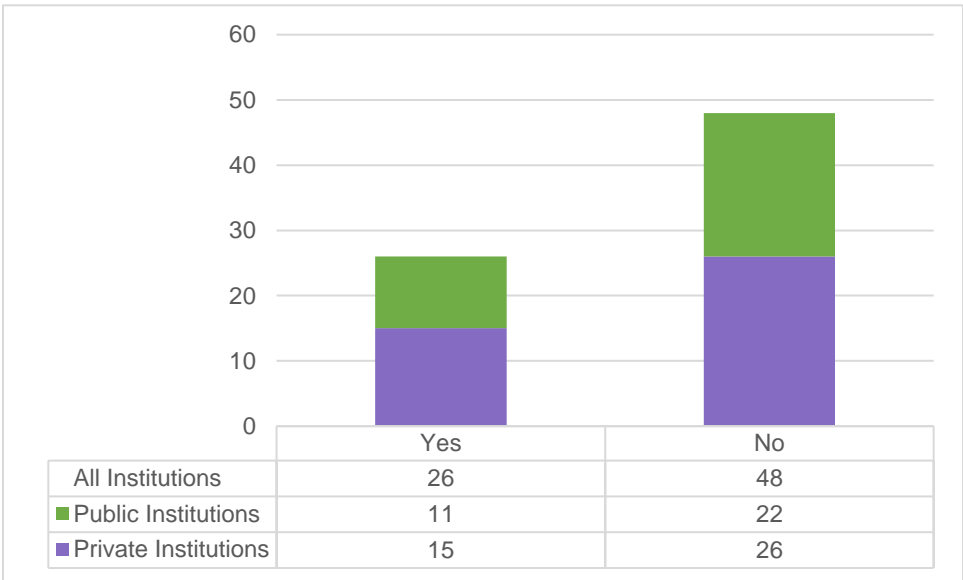


- Development officers partnered with faculty at all but one of the 73 institutions.

Graph 13(f): Does your institution track the number of caregiver referrals received by your office?

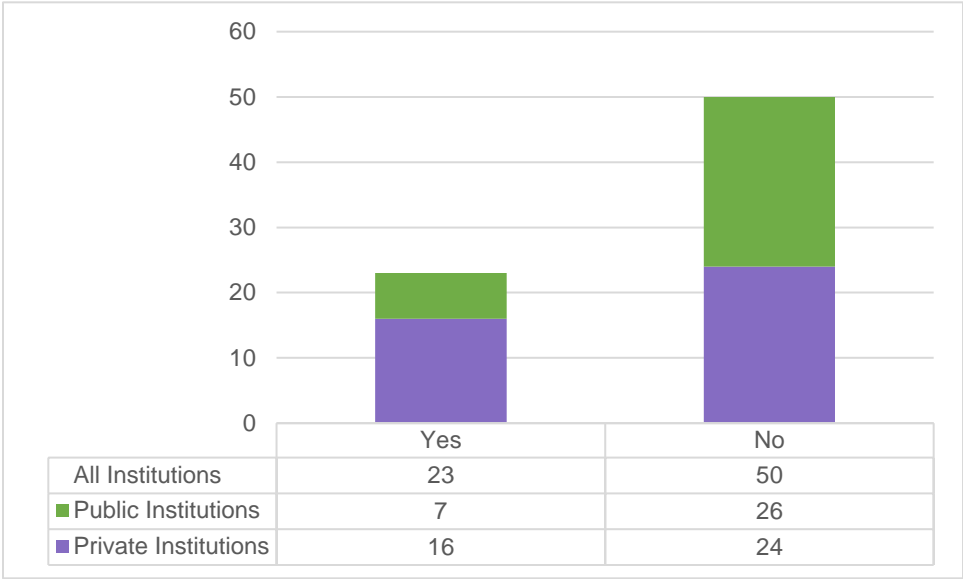


Graph 13(g): Does your institution track caregiver referrals as a KPI for each development officer?



- Of the responding institutions, 48 tracked the number of caregiver referrals they received, and 26 have made this metric a key performance indicator (KPI) for their gift officers.

Graph 13(h): Does your institution have development officer visits with patients/families while the patient is in hospital?



- Of the 73 responding institutions, 23 had development officer visits with patients/families while the patient was in hospital.

Scholarships

Table 14: Support for Scholarships

The following table displays scholarship funding (not including loan programs) raised for MD and MD/PhD students at participating institutions, broken out by institution ownership and institution type.

	Joint Programs	Medical Schools	Teaching Hospitals	All
Number of Private Institutions Reporting Data	24	19	0	43
Number of Public Institutions Reporting Data	27	26	0	53
Number of All Institutions Reporting Data	51	45	0	96
Private Median	\$2,573,821	\$3,985,741	N/A	\$3,441,355
Public Median	\$2,285,629	\$1,079,246	N/A	\$1,585,749
All Median	\$2,405,548	\$1,598,088	N/A	\$2,173,339
Private Mean	\$3,739,737	\$5,496,911	N/A	\$4,516,163
Public Mean	\$4,056,246	\$1,381,118	N/A	\$2,743,919
All Mean	\$3,907,301	\$3,118,897	N/A	\$3,537,736

- Mean support for scholarships at all institutions increased from \$3.4 million in 2022 to \$3.5 million in 2023. Median support for scholarships at all institutions increased from \$1.7 million in 2022 to \$2.2 million in 2023.
- Support for scholarships increased for private institutions to \$3.4 million in 2023 from a 2022 median of \$3.1 million; public institutions saw an increase in median to \$1.6 million from \$1.3 million.

APPENDIX A

AAMC DEVELOPMENT LEADERSHIP COMMITTEE

Harvey Green, FAHP, CFRE (Chair)
Senior Vice President & Chief Development
Officer
WellSpan Health

Eric Barritt
Associate Vice President and Chief Development
Officer
Michigan Medicine, University of Michigan

Steven D. Blair
Vice President, Development
University of South Florida

Melany Duval
Senior Vice President and Chief Philanthropy
Officer
Dana-Farber Cancer Institute & the Jimmy Fund

Kandy Ferree
Senior Vice President, Office of Institutional
Advancement
Morehouse School of Medicine

Julie Inouye
Director of Development
John A. Burns School of Medicine, University of
Hawaii

Ginger Lubkowitz
Senior Vice President & Chief Development
Officer
UVM Health Network & UVM Foundation

Laila M. Rashid
Vice President and Associate Dean
Medicine and Biological Sciences Development
Senior Associate Vice President University
Sciences
University of Chicago

Heather Renshaw Vučetin
Vice President, Development
Cedars-Sinai

AAMC CONTACTS

Jennifer L. Blanck, MEd, MSWB
Director, Constituent Engagement

Sarah Dutton
Research and Data Analyst

Constance Filling, EdD
Chief Learning Officer

Sarah Hook-Rogers, MS
Manager, Compensation Data

Madalyn Sistak, MEd, CAE
Constituent Engagement Senior Specialist

Stefanie Wilsey Wisniewski, MPH, MSW
Director, Data Operations and Services

GOBEL CONTACTS

Chad Gobel
Founder and CEO

Jennifer Moody
Vice President, Research

Adrian Stover
Associate Vice President, Services

APPENDIX B

LISTING OF 2023 SURVEY PARTICIPANTS

Medical Schools

- Baylor College of Medicine
- Boston University Aram V. Chobanian & Edward Avedisian School of Medicine
- Case Western Reserve University School of Medicine
- Chicago Medical School at Rosalind Franklin University of Medicine & Science
- Columbia University Vagelos College of Physicians and Surgeons
- Cooper Medical School of Rowan University
- Creighton University School of Medicine
- East Tennessee State University James H. Quillen College of Medicine
- Florida State University College of Medicine
- George Washington University School of Medicine & Health Sciences
- Harvard Medical School
- Indiana University School of Medicine
- Loma Linda University School of Medicine
- Louisiana State University School of Medicine in New Orleans
- Loyola University Chicago Stritch School of Medicine
- McGovern Medical School at the University of Texas Health Science Center at Houston
- Meharry Medical College
- Michigan State University College of Human Medicine
- Morehouse School of Medicine
- Northeast Ohio Medical University
- Northwestern University The Feinberg School of Medicine
- Rutgers New Jersey Medical School
- Rutgers, Robert Wood Johnson Medical School
- Southern Illinois University School of Medicine
- The University of Texas Health Science Center at San Antonio Joe R. and Teresa Lozano Long School of Medicine
- The Warren Alpert Medical School of Brown University
- Tufts University School of Medicine
- Tulane University School of Medicine
- University of Arizona College of Medicine - Phoenix
- University of California, Riverside School of Medicine
- University of Central Florida College of Medicine
- University of Hawaii, John A. Burns School of Medicine
- University of Illinois College of Medicine
- University of Maryland School of Medicine
- University of Massachusetts T.H. Chan School of Medicine
- University of New Mexico School of Medicine
- University of Oklahoma College of Medicine
- University of South Dakota, Sanford School of Medicine
- University of Tennessee Health Science Center College of Medicine
- University of Texas at Austin Dell Medical School
- University of Wisconsin School of Medicine and Public Health
- USF Health Morsani College of Medicine
- Vanderbilt University School of Medicine
- Virginia Tech Carilion School of Medicine

- Washington University in St. Louis School of Medicine
- Wayne State University School of Medicine
- West Virginia University School of Medicine
- Yale School of Medicine

Teaching Hospitals

- Atrium Health's Carolinas Medical Center
- Barnes-Jewish Hospital
- Beth Israel Deaconess Medical Center
- Boston Children's Hospital
- Boston Medical Center
- Brigham and Women's Hospital
- Cedars-Sinai Medical Center
- City of Hope's Helford Clinical Research Hospital
- Dana-Farber Cancer Institute
- Hospital for Special Surgery
- Houston Methodist Hospital
- Lahey Hospital & Medical Center, Burlington
- Maine Medical Center
- Massachusetts General Hospital
- Memorial Sloan-Kettering Cancer Center
- Mount Auburn Hospital
- NewYork-Presbyterian Brooklyn Methodist Hospital
- NewYork-Presbyterian Hospital
- Northwestern Memorial Hospital
- University Hospital
- University of Kansas Hospital
- University of Texas M.D. Anderson Cancer Center
- Vanderbilt University Medical Center
- Yale-New Haven Hospital

Joint Programs

- Albany Medical College & Albany Medical Center
- Albert Einstein College of Medicine & Montefiore Medical Center
- Donald and Barbara Zucker School of Medicine at Hofstra/Northwell & North Shore University Hospital
- Drexel University College of Medicine & Wellspan York Hospital
- Duke University School of Medicine & Duke University Hospital
- Emory University School of Medicine & Emory University Hospital
- Geisel School of Medicine at Dartmouth & Dartmouth-Hitchcock Medical Center
- Geisinger Commonwealth School of Medicine & Geisinger Medical Center
- Georgetown University School of Medicine & MedStar Georgetown University Hospital
- Hackensack Meridian School of Medicine & Hackensack Meridian Health Hackensack University Medical Center
- Icahn School of Medicine at Mount Sinai & The Mount Sinai Hospital
- Keck School of Medicine of the University of Southern California & LAC + USC Medical Center
- Louisiana State University School of Medicine in Shreveport & Ochsner LSU Health Shreveport - Academic Medical Center
- Mayo Clinic Alix School of Medicine & Mayo Clinic Hospital-Rochester, MN

- Medical College of Georgia at Augusta University & AU Medical Center, Inc. DBA Wellstar MCG Health
- Medical College of Wisconsin & Froedtert and the Medical College of Wisconsin Froedtert Hospital
- NYU Grossman School of Medicine & NYU Langone Medical Center
- Ohio State University College of Medicine & Ohio State University Wexner Medical Center
- Oregon Health & Science University School of Medicine & OHSU Hospital
- Pennsylvania State University College of Medicine & Penn State Health, Milton S. Hershey Medical Center and Medical Groups
- Perelman School of Medicine at the University of Pennsylvania & Hospital of the University of Pennsylvania
- Renaissance School of Medicine at Stony Brook University & Stony Brook University Hospital
- Robert Larner, M.D., College of Medicine at the University of Vermont & University of Vermont Medical Center
- Rush Medical College of Rush University Medical Center & Rush University Medical Center
- Saint Louis University School of Medicine & SSM Health Saint Louis University Hospital
- Sidney Kimmel Medical College at Thomas Jefferson University & Thomas Jefferson University Hospitals
- Spencer Fox Eccles School of Medicine at the University of Utah & University of Utah Hospital
- Stanford University School of Medicine & Stanford Health Care
- State University of New York Upstate Medical University Alan and Marlene Norton College of Medicine & Upstate University Hospital
- The University of Texas at Tyler School of Medicine & The University of Texas Health Science Center at Tyler
- University of Alabama at Birmingham Marnix E. Heersink School of Medicine & University of Alabama Hospital
- University of Arkansas for Medical Sciences College of Medicine & UAMS Medical Center
- University of California, Davis, School of Medicine & University of California, Davis Medical Center
- University of California, Los Angeles David Geffen School of Medicine & Ronald Reagan UCLA Medical Center
- University of California, San Francisco, School of Medicine & UCSF Medical Center
- University of Chicago Division of the Biological Sciences The Pritzker School of Medicine & University of Chicago Medical Center
- University of Cincinnati College of Medicine & University of Cincinnati Medical Center
- University of Colorado School of Medicine & University of Colorado Hospital
- University of Florida College of Medicine & UF Health Shands Hospital
- University of Iowa Roy J. and Lucille A. Carver College of Medicine & University of Iowa Hospitals and Clinics
- University of Kentucky College of Medicine & University of Kentucky Albert B. Chandler Hospital
- University of Miami Leonard M. Miller School of Medicine & Jackson Memorial Hospital
- University of Michigan Medical School & University of Michigan Hospital
- University of Minnesota Medical School & University of Minnesota Medical Center, Fairview
- University of Mississippi School of Medicine & University of Mississippi Medical Center
- University of Missouri-Columbia School of Medicine & University of Missouri Hospitals and Clinics
- University of North Carolina at Chapel Hill School of Medicine & University of North Carolina Hospitals
- University of Pittsburgh School of Medicine & UPMC Presbyterian Shadyside
- University of Rochester School of Medicine and Dentistry & Strong Memorial Hospital of the University of Rochester

- University of Texas Medical Branch John Sealy School of Medicine & University of Texas Medical Branch Hospitals at Galveston
- University of Texas Southwestern Medical School & Parkland Health & Hospital System
- University of Virginia School of Medicine & University of Virginia Medical Center
- University of Washington School of Medicine & University of Washington Medical Center
- Virginia Commonwealth University School of Medicine & VCU Medical Center
- Wake Forest University School of Medicine & Atrium Wake Forest Baptist