The AAMC is a premier resource for teaching hospital and health system data and reports that cover a wide range of operational and financial dimensions. A significant portion of that data is collected through the AAMC’s teaching hospital surveys highlighted below. As a member benefit, eligible teaching hospitals that participate in these surveys can access customized reports and associated data tools. Below is an overview of each survey and data tool, which hospitals are eligible to participate in them, and which individuals have access to them, as well as their distribution schedules and relevant contact information. In addition to the contact information provided for each survey and report below, you can contact AAMC staff about anything else at COTH@aamc.org.

COTH SURVEYS OF HOSPITAL OPERATIONS AND FINANCIAL PERFORMANCE (OPFIN)

Annual OpFin Survey and COTH Data Tool

Annual Survey

This annual benchmarking survey compiles hospital-specific operational, financial, educational, staffing, and community health characteristics for the prior fiscal year. Results are published in the OpFin data book and available in a PDF format, which allows comparison of metrics at the institution level.
COTH Data Tool
A companion product to the OpFin annual survey, this Excel-based benchmarking and analysis application provides data from all OpFin annual surveys for the most recent six years. Users may generate reports through the custom query and cohort graphic tool or load the full dataset into an analysis tool of their choosing.

Eligibility: AAMC full member teaching hospitals that are short-term general service, nonfederal institutions. Only participating institutions that submitted survey responses for the most current survey year have access to the survey results.
Survey and report recipients: CEOs, chief financial officers (CFOs), and designated OpFin Annual Survey contacts.
Survey distribution schedule: Surveys are distributed at the end of March.
Report distribution schedule: The OpFin data book and COTH Data Tool are distributed at the end of October.
Contact: DHCA@aamc.org

Quarterly OpFin Survey
This survey collects information that allows for monitoring and benchmarking the financial condition of AAMC-member teaching hospitals on a quarterly basis. The reports display the most recent 12 quarters to show trends and enable participating hospitals to compare their results to peer benchmarks. Key metrics include operating margin, total margin, occupancy rates, average length of stay, and staffing mix. Many metrics are adjusted for area wage and hospital case mix indexes.

Eligibility: AAMC full member teaching hospitals that are short-term general service, nonfederal institutions. Only participating institutions that submitted survey responses have access to the survey results.
Survey and report recipients: CEOs, CFOs, and designated Quarterly OpFin Survey contacts.
Survey distribution schedule: Surveys are distributed at the beginning of July and January to collect data from the two prior calendar quarters.
Report distribution schedule: Reports are distributed at the end of September and March.
Contact: DHCA@aamc.org

MERCER INTEGRATED HEALTH NETWORK (IHN) COMPENSATION SURVEY SUITE
The AAMC and Mercer collaborate to conduct this annual hospital and health system salary survey, significantly enhancing the quality of compensation data available to COTH-member institutions at reduced participant pricing. By participating in the IHN survey, institutions are also eligible to access a COTH-specific benchmark report.

Eligibility: Nonfederal AAMC-member teaching hospitals and their nonfederal system office affiliates. Only participating institutions can access the survey results.
Survey and report recipients: Designated Mercer IHN Survey contacts (generally human resources leadership).
Survey distribution schedule: Surveys to collect data from recipients are distributed in February.
Report distribution schedule: Reports with survey results are distributed in August.
Contact: ihnsurvey@aamc.org