

### The State of the Physician Workforce and Policy Implications

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December 9, 2021

Learn Serve Lead



#### Workforce shortages are happening now

Flu, COVID and staffing shortages have this lowa hospital

worried

Flu, COVID and staffing shortages have

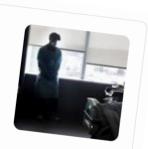
-aital worried ... Doctors

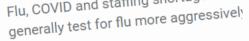


USNews.com

U.S. Faces Crisis of Burned-Out Health Care Workers

Before the pandemic, physicians were at twice the risk for burnout ... and 4 out of 5 of those who remain say that staff shortages have...





1 week ago

Boston 25 News

'Critical staffing shortage' from pandemic forcing new guidance for Mass. hospitals

"The current strain on hospital canacity in due to longer than average hospital separate and...



Vox

With Covid-19 in retreat, US hospitals still face a nursing shortage

Why many American hospitals have a staffing crisis. Burnout among the health care workforce remains acute 20 months into the pandemic. About...

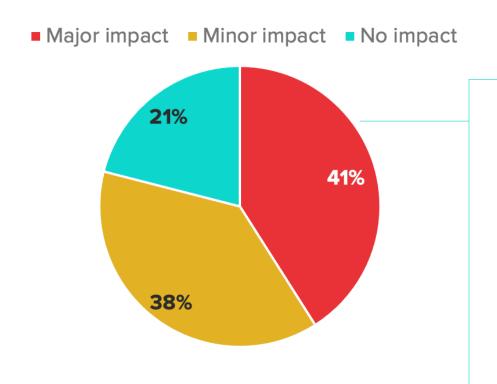
3 weeks ago





#### About 4 in 5 Health Care Workers Say They've Been Affected by Shortage of Medical Professionals

Health care workers were asked whether the national shortage of medical workers had affected them and their place of work



Those who said the shortage has had an impact were asked to describe it

"Our emergency rooms are at or over capacity all the time and we are getting more complaints"

"Have to work more hours as others have quit because of vaccine mandates and not making enough money"

"An almost insurmountable workload that has caused the remaining individuals to become completely burnt out"

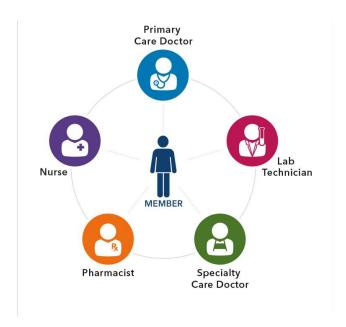


MORNING CONSULT

#### What can be done at the local level re: shortages?

# licensing restrictions





# team based care models





# Can increased telehealth use stop workforce shortages?



# How COVID will continue impacting us?







### Updates on Telehealth – new data

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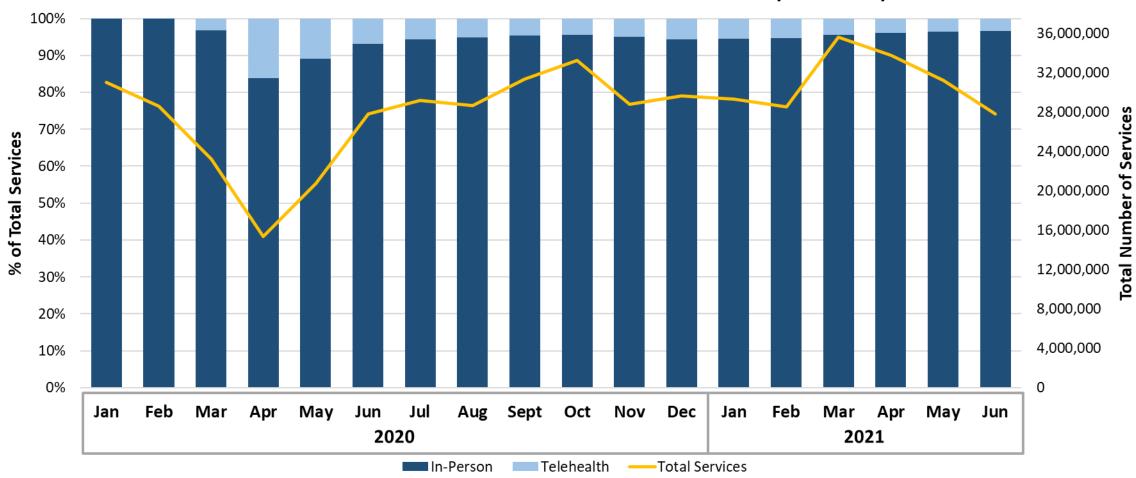
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#### Faculty Practice Plan Telehealth Utilization Across All Ambulatory Services, Jan 2020 – Jun 2021





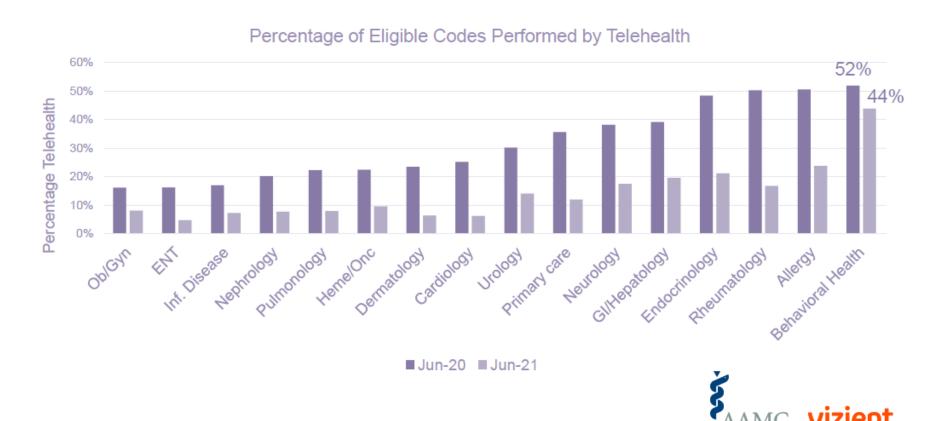
Source: AAMC analysis of physician and non-physician claims billed by Faculty Practice Plan members of the Clinical Practice Solutions Center. The Clinical Practice Solutions Center (CPSC) is a product of the Association of American Medical Colleges (AAMC) and Vizient that collects billing data from member practice plans to provide benchmarks and help them improve performance.

Note: 73 CPSC members had shared their claims data through June 2021 at the time of this analysis (October 2021). "Total services" includes all in-person and telehealth claims. Telehealth encounters were identified based on place of service = 02 or modifiers 95, GT, GQ, G0 on the claim; CPT codes G2010, G2012, 99451, 99452, 99446-99449, 99421-99423, 99091, 99457, 99458, 99473, 99474, and 99493-99495 were also counted as telehealth. Claims are across all payers, places of service, and specialties.

### Which specialty categories are utilizing telehealth?

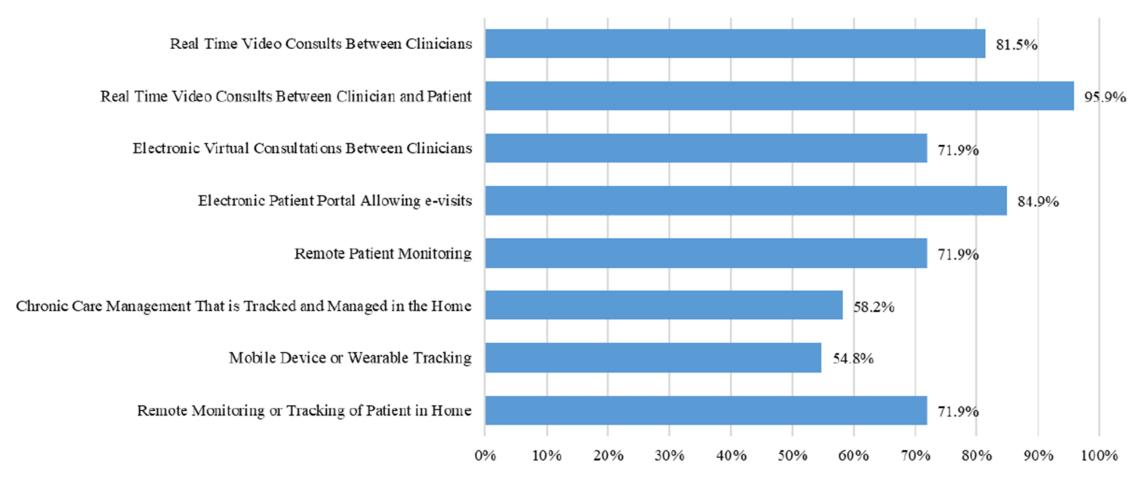
Clinical Practice
Solutions Center

The percentage of visits performed via telehealth has dropped considerably between June of 2020 and June of 2021. In June of 2021, behavioral health stands out for utilizing virtual care for patients.





### Telehealth Services Offered by AAMC Member Teaching Hospitals in FY2020

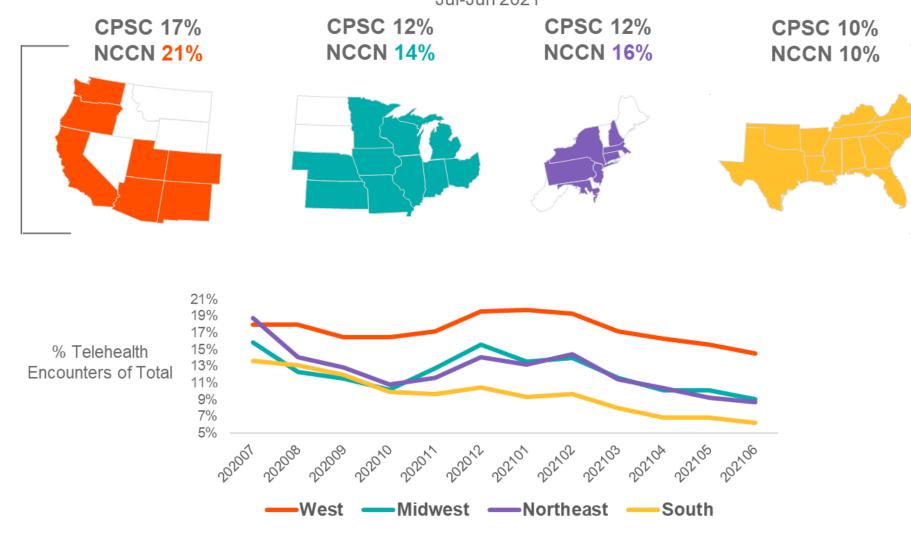


Based on 146 survey respondents. Respondents could choose multiple telehealth service types.

Source: 2020 Council of Teaching Hospitals and Health Systems Survey of Hospital Operations & Financial Performance
Autumn 2021 Databook



#### Percentage of Telehealth Encounters Out of Total Jul-Jun 2021

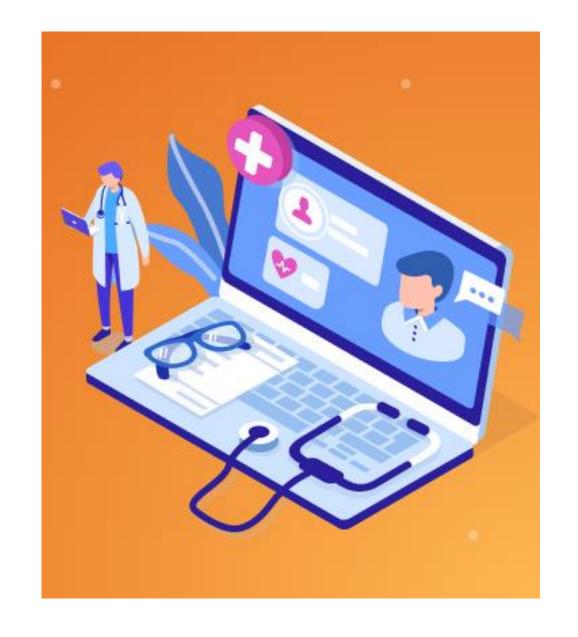




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## Is telehealth permanent?

10-20% of visits moving forward







### Hospital Margins and Costs

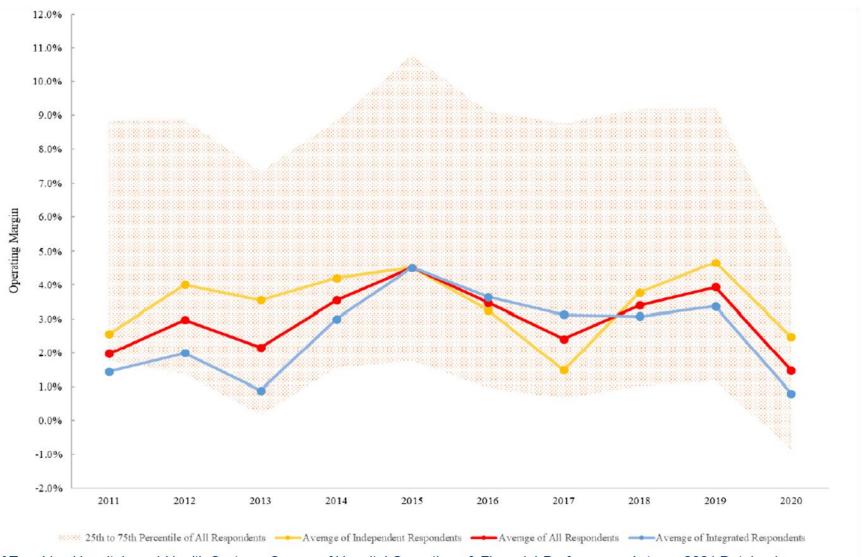
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### **AAMC Member Teaching Hospital Operating Margins:** FY2011-2020





### AAMC Member Teaching Hospital Margin and Utilization Trends: FY2011 through FY2020

Trends in hospital casemix index (CMI), adjusted FTEs per occupied bed, and average length of stay continue to increase, some metrics dramatically, as they have for the nine years prior to FY2020 – marking a trend that started before the pandemic. Reflecting the impact of the pandemic, however, average total CMI, average FTEs per occupied bed, and average length of stay have increased 4.6%, 7.7%, and 1.7%, respectively, in just the last year. In the same time period, total margins have dropped 2.4% on average.

Fiscal Year	Overall Total CMI	Estimated Adjusted FTEs per Occupied Bed (Including Contracted/Outsourced FTEs)	Total Margin	Average Length of Stay
2011	1.619	6.4	5.05%	5.6
2012	1.638	6.6	4.97%	5.6
2013	1.672	6.5	5.71%	5.6
2014	1.709	6.6	5.76%	5.7
2015	1.738	6.5	5.50%	5.8
2016	1.806	6.5	5.48%	5.8
2017	1.825	6.6	5.90%	5.8
2018	1.864	6.5	5.51%	5.9
2019	1.875	6.5	5.92%	6.0
2020	1.962	7.0	4.52%	6.1

**Source:** 2020 Council of Teaching Hospitals and Health Systems Survey of Hospital Operations & Financial Performance Autumn 2021 Databook



### Additional Costs of Treating COVID-19 at AAMC Member Teaching Hospitals: Fiscal Year 2020

107 AAMC member teaching hospitals submitted data reflecting additional COVID-19 costs incurred during FY 2020. On average, each surveyed institution spent an additional \$39 million - largely comprised of additional PPE, staffing, and other direct costs.

Additional Costs	Hospitals	Average	75th Percentile	Median	25th Percentile
Telehealth	52	\$969,137	\$1,405,811	\$470,645	\$201,685
PPE	92	\$10,147,653	\$8,355,392	\$2,625,461	\$916,900
Drugs	67	\$2,080,273	\$2,572,452	\$1,122,767	\$235,577
Staffing	96	\$16,464,694	\$15,335,367	\$6,533,492	\$3,573,638
Other Direct <sup>1</sup>	92	\$10,913,829	\$8,823,868	\$3,672,897	\$1,279,535
Community	51	\$4,259,485	\$3,735,061	\$1,409,106	\$404,906
Vaccinations <sup>2</sup>	14	\$683,364	\$366,345	\$79,083	\$24,919
All Other Costs	28	\$8,587,312	\$7,653,083	\$4,020,701	\$524,796
Total Costs	107	\$39,021,364	\$40,805,623	\$21,443,859	\$9,427,490

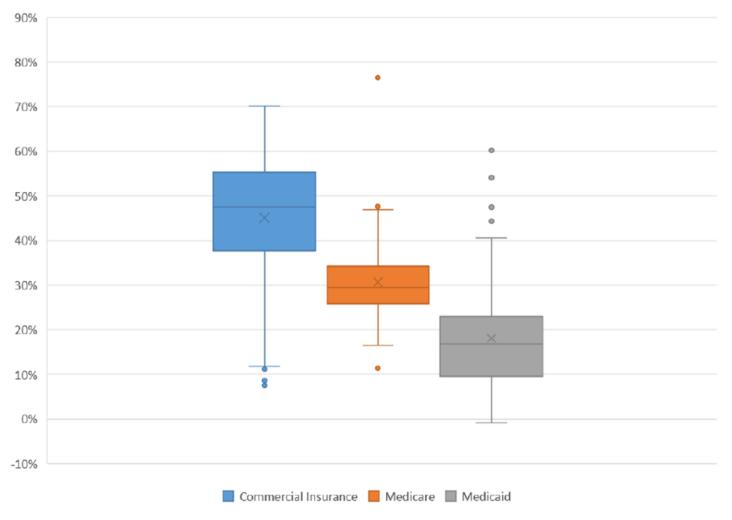
<sup>&</sup>lt;sup>1</sup>Additional costs labeled as "Other Direct" include costs for hospital reconfiguration, distancing measures, etc.

Source: 2020 Council of Teaching Hospitals and Health Systems Survey of Hospital Operations & Financial Performance
Autumn 2021 Databook



<sup>&</sup>lt;sup>2</sup>Additional costs labeled as "Vaccinations" include costs for vaccine administration, storage, and staffing.

### AAMC Member Teaching Hospital Percent of Net Patient Service Revenue by Payment Source, FY2020

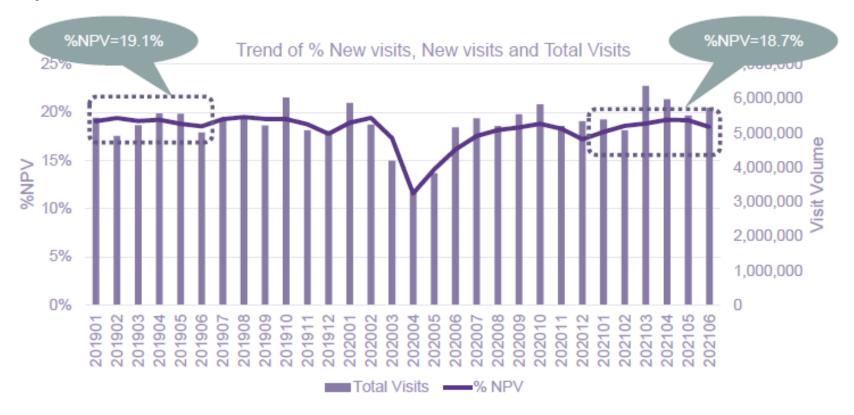






### Current state vs. pre-pandemic: Percentage of new visits (18 specialties) has gone back to the pre-pandemic level of ~19%

#### Clinical Practice Solutions Center



New and Total Visits: Identified using E&M CPT codes, Place of service – Office, Telehealth, Off Campus Outpatient Hospital, On Campus Outpatient Hospital

Specialties: Allergy/Immunology, Cardiology, Dermatology, Endocrinology, ENT, Gastroenterology/Hepatology, Hematology/Oncology, Infectious Disease, Nephrology, Neurology, Obstetrics/Gynecology, Ophthalmology, Orthopedics, Primary care, Pulmonology, Rheumatology, Surgery, Urology





#### **Questions?**

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