Working Effectively with Your Dean

**Purpose:** Use this tool to explore how you can work effectively and collaboratively with your boss.

**Directions:** Please answer the questions that follow.

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| **What am I trying to accomplish?** |
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| **What are the dean’s goals, interests, and concerns (and how are they related to mine)?** |
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| **What can I do to win her or him over?** |
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| **Who can help me gain the dean’s support?** |
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| **What does the dean need to know?** |
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| **How can the dean’s support be sustained?** |
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*Source:* Used with permission from Roper SS, Deal TE. 2010. *Peak Performance for Deans and Chairs: Reframing Higher Education’s Middle*. Lanham, MD: Rowman & Littlefield Education.