

ASSOCIATION OF AMERICAN MEDICAL COLLEGES
ADMINISTRATIVE BOARD OF THE COUNCIL OF DEANS

12:30 pm - 1:45 pm
Santa Rosa East
Fess Parker's Red Lion Resort
Santa Barbara, California

Friday, April 14, 1989

AGENDA

- I. Call to Order
- II. Report of the Chairman
- III. Preparation of Discussion Groups' Reports and Strategies
- IV. VA/COD Annual Meeting Planning Committee
- V. Annual Meeting Sunday Afternoon Session
- VI. Deans' Dinner, Annual Meeting
- VII. Meeting Site for Spring 1991 TAB F
- VIII. Conflict Dates for Spring 1990 Meeting TAB G
- IX. Other Business
- X. Adjournment

January 11, 1989
Today's Temperature 67'

Ms. Gladys Peters
Program Director
ASSOCIATION OF AMERICAN MEDICAL COLLEGES
One Dupont Circle
Washington, DC 20036

Dear Ms. Peters

It was a pleasure to learn from Ford Thompson of Capitol Representation, that your interested in Phoenix, Arizona as a possible destination for your 1991 "The Council of Deans" program.

As for AAMC coming to The Pointe on South Mountain, we would welcome the opportunity to host this event and show you why The Pointe Resorts are Four Star and Five Diamond Award Winners.

Our resort is specially designed to accommodate meetings your size. With all suites and 85,000 square feet of meeting space, we could facilitate all your meeting and food and beverage requirements in our Convention Complex. Would like to high-light some nice features of these items.

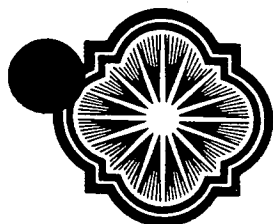
ACCOMMODATIONS: All Two-Room Suites featuring:
Living room with separate bedroom and bath
Private balcony
Two color televisions
Refrigerator/Wet-bar

CONVENTION COMPLEX: The Most Complete in Arizona, Offering:
20,000 square foot Grande Ballroom
20,000 square foot Symposium Pavilion
8,000 square foot South Mountain Ballroom
Three, 2,000 square foot Courtrooms
Twenty-six Executive Boardroom Suites
Ten Presidential Suites

Feel as though your (13) break-outs on Sunday could be accommodated in our Executive Boardroom Suites. All General Sessions and remaining break-outs on Monday and Tuesday will fit nicely in our Grande Ballroom.

The following dates are available for your consideration:

MONTH:	APRIL 1991			
DAYS:	SUN	MON	TUE	WED
DATES:	07	08	09	10
SUITES:	165	165	165	52



The Pointe
on South Mountain

Mountainside Golf, Riding and Racquet Resorts
7777 S. Pointe Parkway, Phoenix, AZ 85044 • (602) 438-9000

PREFERRED HOTELS[®]
WORLDWIDE

The Pointe on South Mountain is offering the following guaranteed special group rates for AAMC.

\$180.00 per day, Single Occupancy
\$180.00 per day, Double Occupancy
\$250.00 per day, Executive Board Room Suite
\$300.00 per day, Presidential Suite
\$800.00 per day, Super Suite

One of the advantages our resort has over the competition, is that we are located only ten minutes from Sky Harbor International Airport; this will save you and your attendees both money and time. All your transportation needs can be arranged through our in-house ground operator, Pointe to Pointe Transportation.

The Pointe on South Mountain offers additional amenities, which work in nicely with the remainder of your program.

RECREATION: 18-hole championship golf
Six heated swimming pools
Ten lighted tennis courts
Racquetball
Horseback riding
35,000 square foot Executive Fitness Centre & Spa
(Ideal for Monday Afternoons Golf & Tennis Play)

DINING PLEASURES: We offer a taste of the Old West at Rustler's Rooste
Have a Mexican Fiesta at Aunt Chilada's
Gourmet delights at Another Pointe In Tyme
Dancing or casual dining at The Sport Club
*All four restaurants are located on property

HOSTED COCKTAILS: To make all of our guest's feel welcome, each evening from 4:30-6:00 PM, poolside, we offer a Complimentary Management Hosted Cocktail Reception

Ms. Peters, I sincerely hope the enclosed information will assist you in coordinating your 1991 program. We would welcome the opportunity to submit our formal Letter of Agreement outlining your specific dates and accommodations, as well as our procedures for confirming your group at The Pointe on South Mountain.

Will be calling you within the next few weeks to answer any question you may have. In the interim, should you need any additional information, please feel free to give me a call.

Warmest regards,



Kevin P. O'Brien
Sales Manager

cc: Ford Thompson, Capitol Representation

KPO/klw
enclosures

FACT SHEET

A total destination luxury golf resort, The Pointe at South Mountain features Spanish Mediterranean architecture situated adjacent to the largest municipal mountain park in the world. More than 85,000 square feet of function space is available, including a beautifully designed, multilevel Convention Complex with a 20,000-square-foot Grande Ballroom, 8,000-square-foot South Mountain Ballroom and 20,000-square-foot Exhibit Pavilion.

ACCOMMODATIONS

- 640 spacious two-room suites featuring:
 - Living room/den with separate bedroom and bath
 - Two color televisions
 - Refrigerator and wet bar
 - A desk with a telephone (two phones per suite, with two lines)
 - Private balcony
- Deluxe accommodations including 10 Presidential suites and 26 Executive Boardroom suites are also available

CONVENTION COMPLEX

- 20,000-square-foot Grande Ballroom
- 8,000-square-foot South Mountain Ballroom
- 110- and 220-volt electrical outlets; 30-, 60- and 100-amp capabilities; dedicated phone lines in each section
- Recessed fluorescent or incandescent lighting available
- Shipping and receiving loading docks for incoming and outgoing package and exhibit needs
- Storage space available for meeting equipment
- 20,000-square-foot Exhibit Pavilion
- Three 2,000-square-foot break-out rooms (divisible by two)
- Two 10,000-square-foot Patio Gardens
- Banquet Kitchen located within the Convention Complex complete with an award-winning catering staff
- Nationwide teleconferencing facilities and equipment
- Convention Planner office facilities

RECREATION

- Seven heated pools
- 10 lighted tennis courts
- 18-hole championship golf course
- Horseback riding into adjacent 30,000-acre Phoenix mountain park.
- 35,000-square-foot Executive Fitness Centre including:
 - Seven indoor racquetball, squash and handball courts
 - 25-yard Olympic lap pool
 - Medical and fitness diagnostic testing
 - Weight training
 - Aerobics room
 - Complete spa amenities
 - Masseuse/Masseur

DINING PLEASURES

- **Pointe In Tyme**® – highlighting “signature menu items” from the nation’s finest restaurants, in turn-of-the-century atmosphere.
- **Beside The Pointe**® – a casual garden eatery with more than 150 different menu items to choose from.
- **Aunt Chilada’s**™ – spicy and authentic Mexican entrées served in the midst of a lush orange grove.
- **Rustler’s Rooste**™ – Western-style mountaintop dining with mesquite-grilled fixin’s and a panoramic view of the city lights. Outdoor seating available for 1,200.



Mountainside Resorts, Riding, Health and Country Clubs

7777 South Pointe Parkway • Phoenix, Arizona 85044 • (602) 438-9000



WESTCOURT IN THE BUTTES
PHOENIX, ARIZONA

November 7, 1988

Gladys Peters
ASSOCIATION OF AMERICAN MEDICAL COLLEGES
One Dupont Circle
Washington, D.C. 20036

Dear Gladys:

I was happy to learn from Dave Bambrick of Hyland & Bambrick about the Deans Conference you are planning to be held in the West in April of 1991. I currently have several dates available during that time frame and have outlined my understanding of your program requirements below.

FUNCTION: Deans Conference

DATES: April, 1989

ATTENDANCE: 300 people

ROOM BLOCK

MONTH: April, 1991

DAYS: FRI SAT SUN MON TUE WED

DATES: To be determined

ROOMS: 50 150 150 100 100 0

ROOM RATES: \$145.00 for April of 1989

We do not anticipate more than a ten percent increase per year. Towards the end of April, rates become a little more negotiable.

Sales tax on sleeping rooms is currently 8.9 percent and Westcourt In The Buttes does provide complimentary transportation to and from Phoenix Sky Harbor Airport.

Gladys Peters
November 7, 1988
Page 2

RECREATIONAL FACILITIES

Westcourt In The Buttes does have a number of recreational facilities on property and nearby to accommodate your attendees unstructured free time. Those activities include:

Five outdoor lighted tennis courts.

An executive fitness center featuring universal weight equipment, aerobicycles, massage room, sauna and aerobic classes.

Free form pool with cascading waterfall.

Jogging trails throughout the property ranging in distance from one to six miles.

Two mountainside spas.

Access to a number of championship golf courses.

RESTAURANTS & ENTERTAINMENT

On property Westcourt In The Buttes offers the Market Cafe for breakfast, lunch and dinner and Top Of The Rock Restaurant featuring fine dining for lunch and dinner. In addition to this we have a pool bar available from 11:00 a.m. to 6:00 p.m. and 24-hour room service daily. For nightly entertainment our Top Of The Rock Bar features entertainment and drink specials each evening with live bands Wednesday through Sunday.

CONCLUSION

Gladys, thank you in advance for your consideration. Needless to say, we would love the opportunity to work with you on this program. I had the opportunity to meet with Marcie Foster here at Westcourt In The Buttes a couple of months ago and I am sure she would be more than happy to tell you about the property first hand. Please feel free to contact me with any questions you may have.

Sincerely,



Miriam Hahn
Sales Manager

cc: Dave Bambrick - Hyland & Bambrick



FACT SHEET

Location: Less than ten minutes from Phoenix Sky Harbor International Airport; nestled in the saddle of twin volcanic buttes, overlooking the Valley of the Sun.

Accommodations: 300 Luxury-style guest rooms located on 4 floors and including a 70-room Concierge Club Level. All guest rooms come equipped with stocked mini bars, remote control TV, hairdryers, Spectravision Movies and amenities.

Conference Facilities: Over 25,000 square feet of usable convention space. Featured is a 140 seat Amphitheatre, 9000 square foot Ballroom with 4000 square feet of prefunction space, and a 10,000 square foot Exhibition Hall. An Audio Visual Center is located right on property fully equipped and staffed.

Dining and Entertainment

Top Of The Rock Restaurant - Casual elegance, breathtaking views of the valley below

Market Cafe - Dine amidst natural rock formations and cascading waterfalls

Top Of The Rock Lounge - Live entertainment and dancing nightly

Lobby Bar

Pool Bar and Grill

Executive Business Center: Located in the main lobby, providing total secretarial services for guests use, equipped with work processing, personal computer, telex machine, copy service and facsimile.

Recreational Amenities:

Free-form heated swimming pool with waterfall

Two remote mountainside spas

Five outdoor lighted tennis courts

Executive Fitness Center with universal weight equipment, sauna, masseur, aerobics classes and aerobicycles

Jogging and hiking trails

Championship golf nearby.

Guest Services & Shops

Gift Shop

Rental Car Desk

Tour Desk

Concierge

In-House Audio/Visual Capabilities

Laundry/Valet Service

Complimentary shuttle service to and from Phoenix Sky Harbor International Airport

1990 COD SPRING MEETING

Request to Change Dates

The dates of the 1990 COD Spring Meeting (April 7-11) conflict with Passover (April 10-17), a traditionally celebrated Jewish holiday. Observance will begin sunset, April 9, 1990. Therefore, it is proposed that the 1990 Spring Meeting dates be changed.

Suggestions: March 31 - April 4, 1990
 (In: Saturday - Out: Wednesday)

 April 3 - 7, 1990
 (In: Tuesday - Out: Saturday)

Future Passover dates: March 30 - April 6, 1991
 April 18 - 25, 1992