

Brief Proposal Line-Item Budget

Budget Category	Foundation Support	Non-Foundation Support	Total
Personnel¹	\$150,000	\$150,000	\$300,000
Other Direct Costs²	\$30,000	\$30,000	\$60,000
Purchased Services³	\$35,000	\$35,000	\$70,000
Indirect Costs⁴	\$19,350	\$19,350	\$38,700
Grand Total	\$234,350	\$234,350	\$468,700

¹Includes staff costs such as base annual salaries for community organizer, administrative staff, etc., FTE (full-time equivalency or percentage of effort), and fringe benefits.

²Refers to non-personnel costs such as office operations (supplies, telephone, printing, etc.), communications/marketing, staff travel, meeting expenses, survey development (design and development, mailing, printing, dissemination of findings), equipment, and project space.

³Includes consultants or fees for individuals providing specific services for the project such as proposal reviewers, professional proofing, graphic design, and professional printing.

⁴Refers to overhead expenses incurred such as accounting, grants management, legal expenses, utilities, facility maintenance. The approved rate for this Foundation is 9% of personnel, other direct costs, and purchased services.